



**County Executive Office**

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**NEVADA COUNTY BOARD OF SUPERVISORS**

**Board Agenda Memo**

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**MEETING DATE:** April 22, 2025

**TO:** Board of Supervisors

**FROM:** Alison Lehman, County Executive Officer

**SUBJECT:** Resolution authorizing execution of a contract with HdL Companies (HdL) in the maximum amount of \$70,000 for sales and use tax audit and informational services for recovery of misallocated sales and use tax for the County of Nevada for the contract term of July 1, 2025 through June 30, 2027

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**RECOMMENDATION:** Approve Resolution

**FUNDING:** The contract specifies a not-to-exceed amount of \$35,000 per year for fiscal years 25/26 and 26/27. This is a General Fund contract and will be budgeted in the CEO's Non-Departmental Budget Unit.

**BACKGROUND:** The County of Nevada utilizes a contractor to perform a range of services related to sales tax revenue monitoring, forecasting, recovery of misallocated revenue, and calculation of the City of Grass Valley's share of revenue per our 2001 master tax sharing agreement. In late 2024, we released a request for proposals to compete this contract (after not having done so for ten years) and the successful bidder was HdL Companies, a company we have worked with previously under the name Hinderliter de Llamas. This Resolution authorizes execution of a two-year contract with HdL Companies.

**Item Initiated by:** Sarah Holyhead

**Approved by:** Alison Lehman

Submittal Date: April 7, 2025

Revision Date: