



## Information and General Services Department

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## **NEVADA COUNTY BOARD OF SUPERVISORS**

### **Board Agenda Memo**

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**MEETING DATE:** April 28, 2019  
**TO:** Board of Supervisors  
**FROM:** **Steve Monaghan – IGS – Airport**  
**SUBJECT:** Resolution authorizing the Exclusive Negotiation Agreement by and between the County of Nevada and Koch & Koch, Inc. for a proposed development at Nevada County Airport for ramp one aircraft storage hangars.

**RECOMMENDATION:** Adopt the Resolution

**FUNDING:** There is no funding required.

**BACKGROUND:** The County owns and operates the Nevada County Airport and desires to develop aircraft storage hangars (Hangar Development) at the Airport.

On October 21, 2019, the County issued a Request for Proposals (RFP) in regard to the hangar development, to which Koch & Koch, Inc. timely responded and whereby their financial, managerial, and development qualifications were validated in an open competitive RFP process.

As part of the RFP application, Koch & Koch agreed to engage in an Exclusive Negotiation Agreement (ENA) to enter into a Long Term Lease Agreement (LTLA) subject to approval by the County. The Parties have reached certain understandings regarding processes and procedures for negotiating terms in this ENA which are meant to lead to the eventual submission and approval of documents required for the Hangar Development at the Airport.

Upon completion of the aircraft storage hangars with the associated LTLA contemplated by this ENA, as more fully described in Koch & Koch's response to the RFP, it is anticipated the privately-leased hangars will contribute to the benefit and the economy of the Airport and the surrounding community. This Board item is the next step in this process, and we ask for Board approval of the ENA.

**Item Initiated by:** Kevin Edwards

**Approved by:** Steve Monaghan