



Planning for the
ZEV Transition



20 years experience in green fleet analysis and 40+ years experience with utility programs.



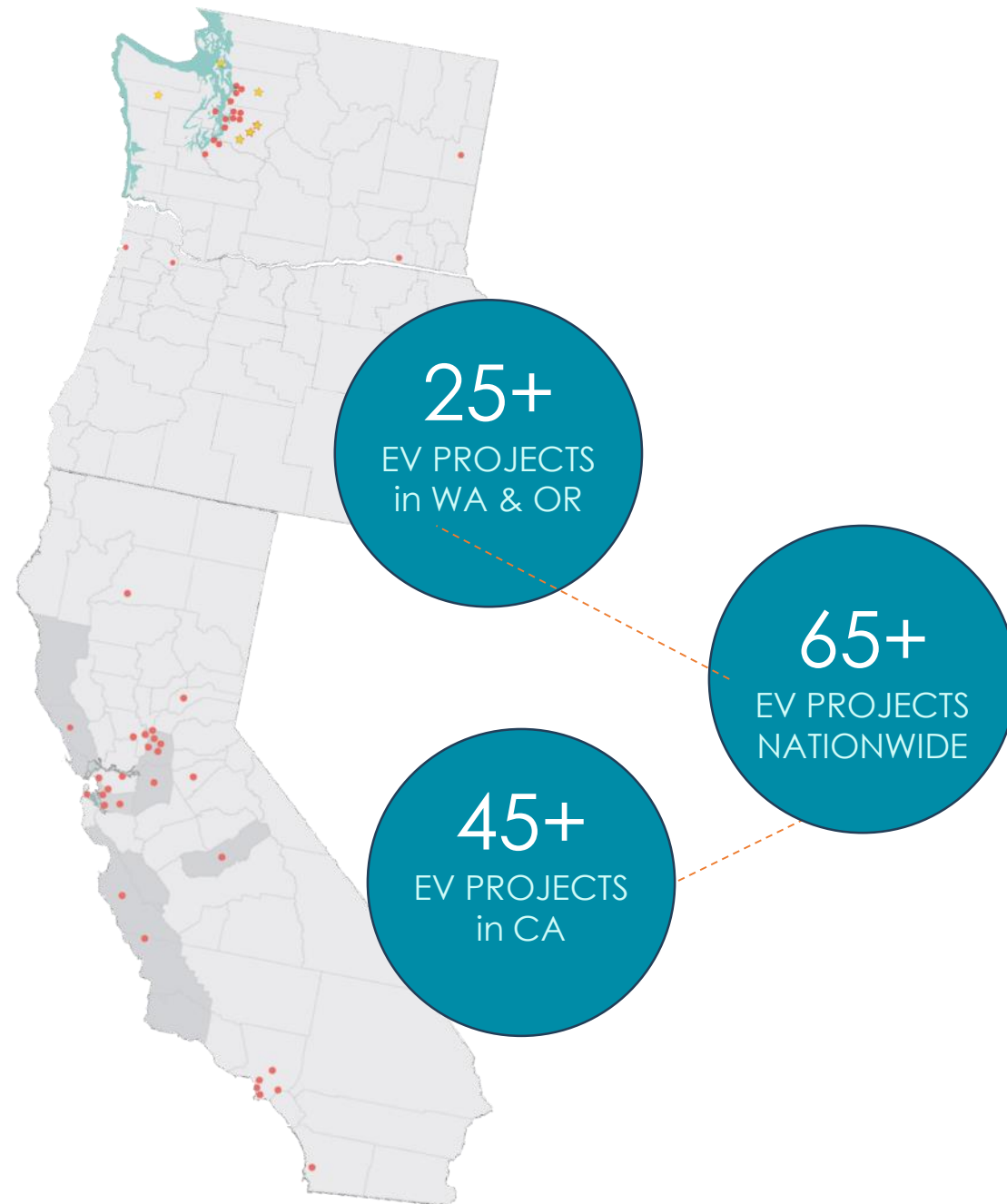
Experience helping 1500+ clients and institutional partners deploy \$10B+ in globally significant innovations.



40 years experience designing transportation systems to serve community members and fleets.



Responsive engineering for real energy savings and true impact.



Nevada County strategies



Right Size

Retire low-mileage vehicles
Match vehicles to use



Shuffle

Delay implementation
Pull forward & push back
Request exemptions



Partner

Coordinate with other agencies on infrastructure






Incentives

Actively seek state and federal grants

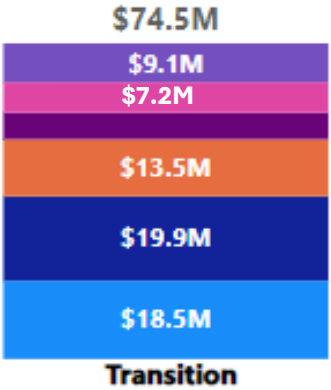
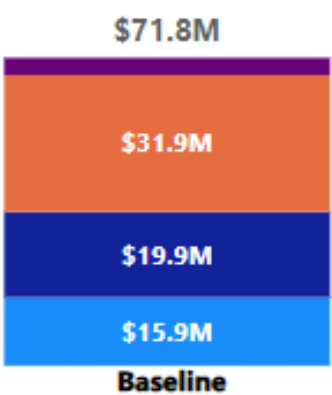


Summary of each phase

| Phase | Total Added ZEVs | | Total Added Charging Stations | | |
|---|------------------|------------|-------------------------------|----------------|-------------|
| | <i>Light</i> | <i>MHD</i> | <i>Level 2</i> | <i>Slow DC</i> | <i>DCFC</i> |
|  2024-2029 GET READY | 82 | 11 | 50 | 3 | 2 |
|  2030-2034 GET SET | 73 | 55 | 62 | 9 | 5 |
|  2035+ GO! | 23 | 26 | 16 | 12 | 0 |
| Total | 270 EVs | | 128 | 24 | 7 |

EV and EVSE costs through 2050

- EVSE OpEx
- EVSE CapEX
- Registration
- Fuel
- Maintenance
- Vehicle CapEx



Does not include gas vehicle purchases

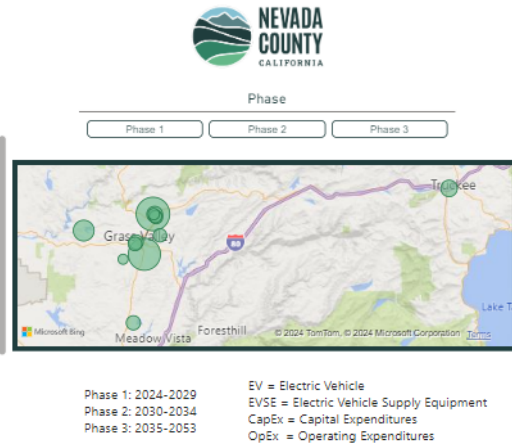
| | |
|-----------------------------------|--------|
| CapEx Needed Over Baseline | \$9.8M |
| OpEx Savings Compared to Baseline | \$7.0M |
| Max Charging Rate | 150 kW |
| DCFC Ports (While U Wait) | 14 |
| DC Slow | 24 |
| New L2 | 256 |

Nevada County Fleet Electrification Assessment

| | | | | | | |
|----------------------|--------------------|-----------------|----------------|----------------------|-------------------------|------------------|
| EVSE Recommendations | Transition Planner | EV Procurements | ACF Compliance | Fuel Cost Comparison | GHG Emission Reductions | Risks/Challenges |
|----------------------|--------------------|-----------------|----------------|----------------------|-------------------------|------------------|

Infrastructure/EVSE Recommendations

| Recommended | | | | | | |
|-----------------------------------|------------|------------|-----------|----------|--------------------|--------------------|
| Facility | EVs | L2s | Slow DC | DCFC | CapEx | OpEx |
| Brighton Greens | 11 | 6 | | | \$472,600 | \$344,770 |
| Crown Point | 13 | 7 | | | \$224,800 | \$352,760 |
| District Attorney | 7 | 4 | | | \$164,500 | \$227,390 |
| Facilities SC | 8 | 4 | | | \$262,700 | \$234,300 |
| Joseph Center | 10 | 5 | | | \$187,900 | \$298,500 |
| Lake of the Pines Treatment Plant | 5 | 1 | 4 | 2 | \$494,300 | \$849,270 |
| Lake Wildwood Treatment plant | 15 | 7 | 2 | 2 | \$682,500 | \$1,032,830 |
| LEGEND | 0 | | | | | |
| Madelyn Helling Library | 1 | 1 | | | \$70,200 | \$132,000 |
| McCourtney Rd. Transfer Station | 3 | 1 | 1 | | \$53,700 | \$137,790 |
| Total | 270 | 128 | 24 | 7 | \$7,224,000 | \$9,139,730 |



Facility

- ☒ Select all
- ☒ Brighton Greens
- ☒ Crown Point
- ☒ District Attorney
- ☒ Facilities SC
- ☒ Joseph Center
- ☒ Lake of the Pines Treatment ...
- ☒ Lake Wildwood Treatment pl...
- ☒ Madelyn Helling Library
- ☒ McCourtney Rd. Transfer Sta...
- ☒ NCOC
- ☒ Nevada City Veterans Hall
- ☒ Nevada County Airport
- ☒ Rood Center (ERAC)
- ☒ Sheriff's Property Unit
- ☒ Station 91-McCourtney
- ☒ Take Home
- ☒ Wayne Brown CF

EV = Electric Vehicle
EVSE = Electric Vehicle Supply Equipment
CapEx = Capital Expenditures

Transition Planner

| ID # | Model Year | Make | Model | Veh Pathway | Facility | Replacement Year | EV CapEx |
|--------------|------------|---------------|-------------|-------------|---------------------------------|------------------|---------------------|
| 26497 | 1999 | Isuzu | NPR | BEV | NCOC | 2025 | \$161,071 |
| 27161 | 1999 | Rampstar | RC3C0 | BEV | Nevada County Airport | 2035 | \$87,710 |
| 26434 | 2000 | GMC | C6500 | BEV | NCOC | 2043 | \$120,038 |
| 27458 | 2004 | International | 4200 SBA | BEV | Nevada County Airport | 2044 | \$124,839 |
| 26543 | 2006 | Ford | F250 | BEV | Nevada County Airport | 2044 | \$105,925 |
| 26544 | 2006 | Ford | F350 | BEV | McCourtney Rd. Transfer Station | 2030 | \$106,424 |
| 26541 | 2006 | Ford | Ranger | BEV | NCOC | 2027 | \$57,669 |
| 26756 | 2007 | GMC | C7500 | BEV | McCourtney Rd. Transfer Station | 2048 | \$146,044 |
| 26760 | 2008 | Ford | Escape | BEV | NCOC | 2024 | \$49,445 |
| 26648 | 2008 | Ford | Escape | BEV | Rood Center (ERAC) | 2034 | \$56,331 |
| 26677 | 2008 | Ford | F250 | BEV | Lake Wildwood Treatment plant | 2033 | \$68,807 |
| 26659 | 2008 | Ford | F550 | BEV | NCOC | 2040 | \$106,713 |
| 26786 | 2008 | GMC | C7500 | BEV | NCOC | 2025 | \$356,998 |
| 26785 | 2008 | GMC | C7500 | BEV | NCOC | 2043 | \$120,038 |
| 26655 | 2008 | Kenworth | T800 | BEV | NCOC | 2029 | \$236,989 |
| 26757 | 2008 | Kenworth | T800 | BEV | NCOC | 2031 | \$176,984 |
| 26653 | 2008 | Peterbilt | 367 | BEV | NCOC | 2028 | \$266,991 |
| 26763 | 2008 | Peterbilt | 367 | BEV | NCOC | 2033 | \$116,980 |
| 26897 | 2009 | Ford | E450 | BEV | Sheriff's Property Unit | 2049 | \$138,030 |
| 26850 | 2009 | Ford | Escape | BEV | Rood Center (ERAC) | 2026 | \$47,374 |
| 26840 | 2009 | Ford | F350 | BEV | NCOC | 2033 | \$73,695 |
| 26853 | 2009 | Ford | Ranger | BEV | Lake Wildwood Treatment plant | 2038 | \$68,449 |
| 26852 | 2009 | Ford | Ranger | BEV | Facilities SC | 2039 | \$71,187 |
| 26905 | 2010 | Dodge | Grand C... | BEV | NCOC | 2025 | \$57,600 |
| 26974 | 2011 | Ford | Expediti... | BEV | Crown Point | 2030 | \$48,152 |
| 26895 | 2011 | Ford | F450 | BEV | Station 91-McCourtney | 2030 | \$106,424 |
| 26983 | 2012 | Ford | Escape | BEV | NCOC | 2025 | \$48,409 |
| 26999 | 2012 | Ford | F250 | BEV | NCOC | 2028 | \$57,256 |
| 26982 | 2012 | Ford | F450 | BEV | NCOC | 2042 | \$104,891 |
| 26984 | 2012 | Toyota | Rav4 | BEV | Rood Center (ERAC) | 2028 | \$45,303 |
| 27002 | 2012 | Toyota | Rav4 | BEV | Rood Center (ERAC) | 2030 | \$48,152 |
| 27017 | 2014 | Chevrolet | Traverse | BEV | Rood Center (ERAC) | 2034 | \$56,331 |
| Total | | | | | | | \$18,505,583 |

Replacement Year

- ☒ Select all
- ☒ 2024
- ☒ 2025
- ☒ 2026
- ☒ 2027
- ☒ 2028
- ☒ 2029
- ☒ 2030

Department

- ☒ Select all
- ☒ Agricultural Commi...
- ☒ Animal Control
- ☒ Behavioral Health
- ☒ Building Department
- ☒ Code Enforcement
- ☒ Department of Soci...
- ☒ District Attorney
- ☒ Environmental Heal...
- ☒ Facilities
- ☒ HHSA Admin
- ☒ Information & Gen...
- ☒ Library

Vehicles

270

Facility assessments



Nevada City Veterans Hall

- Future EVs: Seven (7) LD
- EV charging load: 49.7 kWh/day
- Electrical upgrades: Yes
- Public/workplace charging: Yes

Potential facilities for shared charging

- Rood Center
 - Three Level 2
 - One DC Fast Charger
- Nevada County Public Health
 - Seven Level 2
- Nevada City Veterans Hall
 - Four Level 2

Allow public charging by day
and fleet charging at night

Smart chargers track usage
and users to collect
payment accordingly

County sets rates, including
preferential rates to
incentivize employees to
charge personal EVs

EVSE Funding and Financing

- Recommend Life Cycle Cost (LCC) accounting method
- Financing Models
 - Pay-as-you-go (PAYGO)
 - Debt financing
 - Public-Private Partnership (P3)

| Finance Model | Benefits | Risks | Tools |
|---------------------------------|--|--|--|
| Pay-as-you-go (PAYGO) | Future funds not tied up and greater budget transparency | Longer wait time and inflation risks | Special financing districts or impact fee |
| Debt financing | Timely infrastructure delivery and spread costs across useful life | Higher borrowing rates and “Debt Service” payments | Loans, bonds, leasing, or shared savings agreement |
| Public-Private Partnership (P3) | Risk transfer and lower operating costs | Loss of operational control and potential revenue | Charging or infrastructure as a Service |

Funding Option Comparison

| | Term | User- based cost | Agreement complexity | Is it CapEx? | Continually maintained | Penalties to cancel | On balance sheet | Required guarantees |
|--------------------------|------------|------------------|----------------------|--------------|------------------------|---------------------|------------------|---------------------|
| As a Service | Monthly | Yes | 10 pages | No | Yes | No | No | No |
| Loan | 5-20 Years | No | 75 pages | Yes | No | Yes | Yes | Yes |
| Lease | 5-10 Years | No | 50 pages | Yes | No | Yes | Yes | Yes |
| PPP | 3-10 Years | No | 1,000 pages | Yes | No | Yes | Yes | Yes |
| Shared Savings Agreement | 10+ Years | No | 100 pages | Yes | No | Yes | Yes | Yes |

Thank you!

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