

# Behavioral Health Department

Fiscal Updates and Contracts



**NEVADA  
COUNTY**  
CALIFORNIA

**Behavioral  
Health**



# Quick update on payment reform

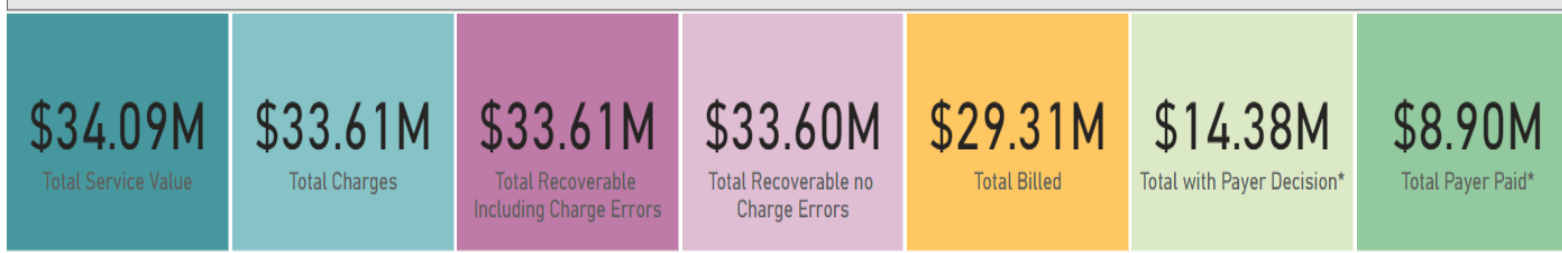
## The Basics:

- Part of a larger vision to improve health outcomes
- Switch from cost-based reimbursement to fee for service
- Also change in what and how we bill for services

## Risk and Rewards Possible:

- Can generate Patient Care Revenue
- Need to buffer for less financially productive services such as crisis system

County: Nevada | Area: All | Svc Year, Month: All | ProgramName: All | Recoverable, Payer Name: Multiple selections | Custom ProclD: All | [Show Data Notes](#)



Gap: Need to resolve service errors and/or wait for intentional service lags to clear

Gap: Services provided under non recoverable payers

Gap: Need to resolve charge errors

Gap: Need to bill

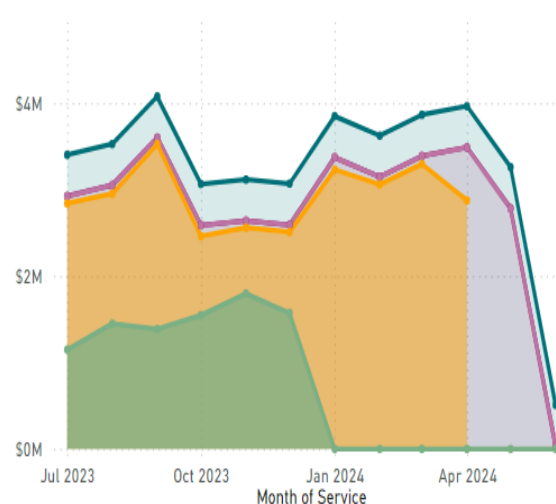
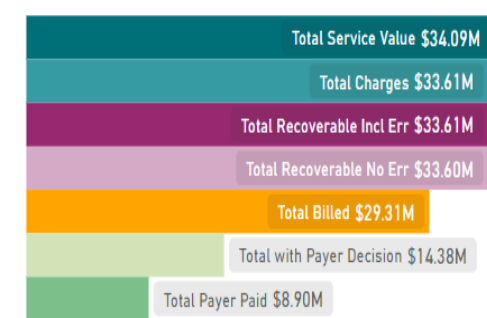
Gap: Waiting for payer to make a claims determination

Gap: Payer denied or partially paid claims

Billing Flow

Billing Status by Service Date

County Comparison



County	% of Total Recoverable Billed	% Billed with Payer Decision	% of Payer Decision Paid
Nevada	87.2%	49.1%	61.9%
<b>Total</b>	<b>87.2%</b>	<b>49.1%</b>	<b>61.9%</b>

# How is it going?

- Still a murky picture – a lot of unprocessed claims
- Cautiously optimistic – billing is on track compared to expenses
- Productivity is critical
- Providers doing a good job figuring it out

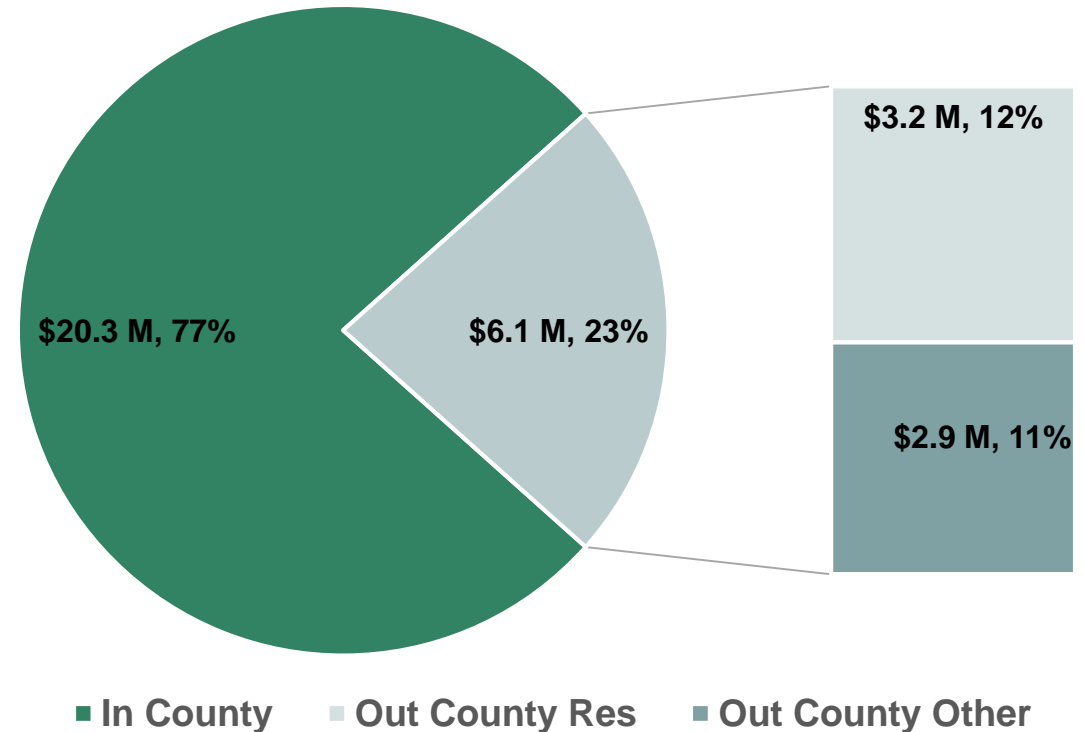
\*Due to delays in DHCS 835 reporting, Total with Payer Decision and Total Payer Paid are likely underreported. DHCS estimates this will be resolved in mid May.



# Role of Contractors in our system

- **Contract out nearly 70% of our costs – lots of advantages to this**
- **Bigger contracts are in the Medi-Cal system generally, smaller contracts are MHSA funds**
- **Most funds stay local**

2022/2023 Behavioral Health Contract Expenditures



# It is contract renewal season!



**More than 80 contractors, so many contracts coming before you**



**Vast majority are renewals of existing contracts**



**We often need to adjust contracts during the year, so amendments also come to you periodically**

# Types of contracts:

## **Intensive outpatient services:**

- Turning Point
- Victor
- Stanford Sierra
- Gateway Mountain Center

## **Crisis System:**

- Sierra Mental Wellness Group
- Auburn Counseling Services

## **Inpatient care:**

- Placer, El Dorado counties
- North Valley
- Numerous other providers

## **Substance Use Treatment:**

- Granite
- Common Goals/Purpose
- Aegis
- Pathways

## **Housing and Homeless Services:**

- AMI Housing
- Hospitality House
- Spirit Peer Empowerment Center

## **General Support Services:**

- CalMHSA
- Other specialized services

# Upstream programs:

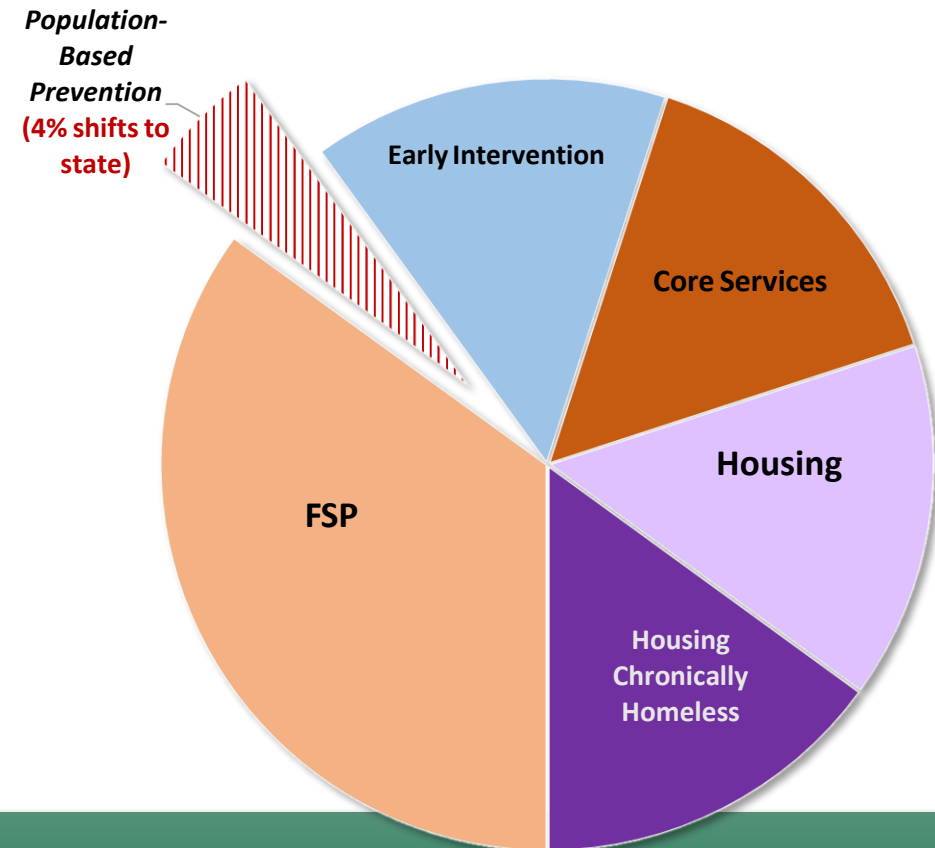
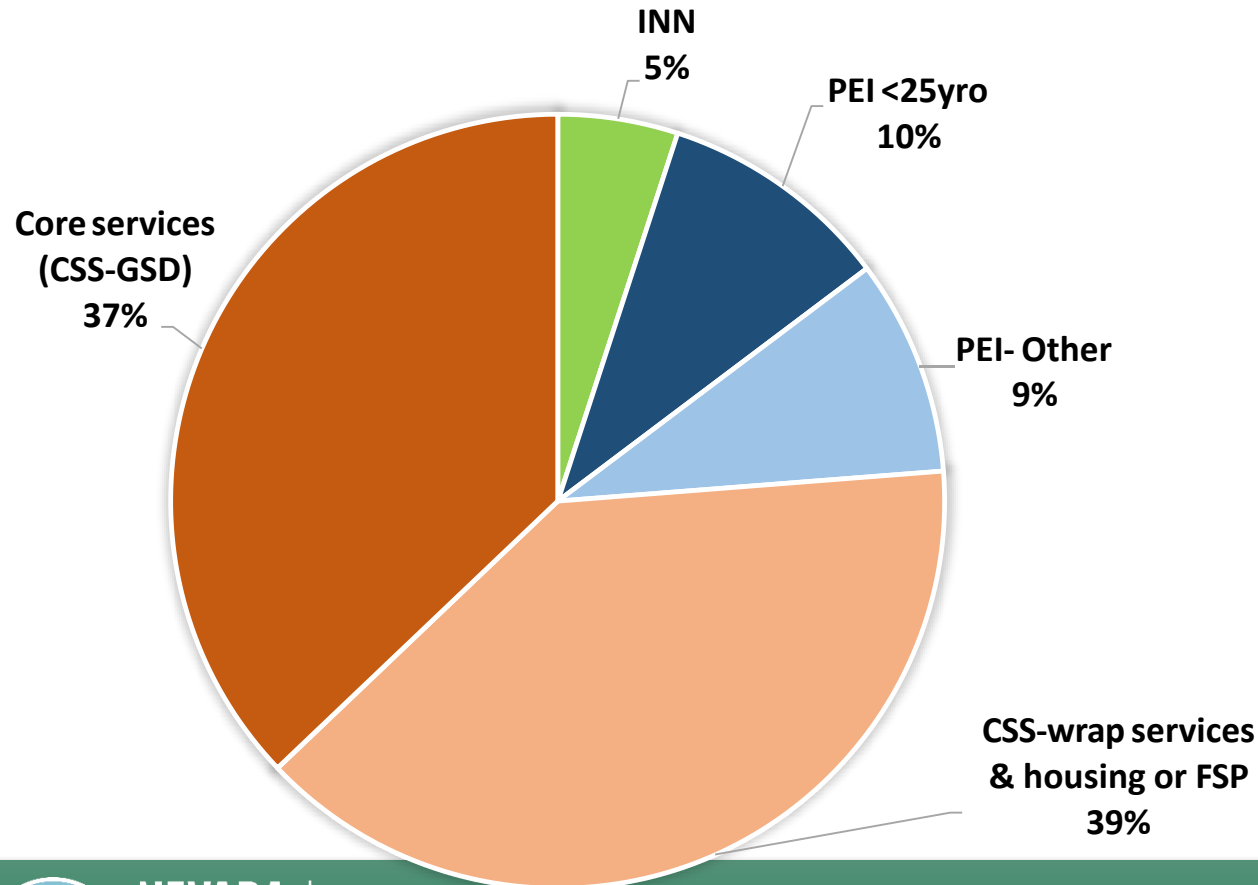
Mental Health Screening in Schools	•What's Up? Wellness Checkups
LatinX Outreach	•Nevada County Superintendent of Schools (NCSOS), Sierra Community House, Gateway Mountain Center
Suicide Prevention and Intervention	•Nevada County Public Health, Sierra Community House
Youth Wellness Center	•Tahoe Truckee Unified School District
Senior, Disabled and Isolated Outreach Program	•Gold Country Senior Services, FREED, Sierra Nevada Memorial Hospital Foundation
Indigenous Outreach	•California Heritage: Indigenous Research Project
Homeless Youth Outreach	•Bright Futures for Youth, Nevada County Superintendent of Schools
LGBTQ+ Support	•What's Up? Wellness Checkups
Perinatal Depression	•Nevada County Public Health
Family Support/Parenting Classes	•Sierra Community House
Youth Mentoring	•Boys and Girls Club
Youth Wellness Center	•Gateway Mountain Center

# Looking ahead: Behavioral Health Services Act Implementation

- Establishes new rules for how we can spend our funds
- Adds substance use services to the required array
- State keeps more of the funds – prevention services
- Significantly higher administrative burden in planning process and reporting on ALL behavioral health revenue streams



# MHSA Components vs. BHSA Categories



# BHSA Timeline

January 1, 2025 –  
June 30, 2026

- Counties to start implementing new CPP process including integrated plan for ALL funding sources

July 1, 2025

- Counties can start using BHSA funds to pay for new admin costs related to new BHSA functions up to 2% of annual BHSA revenue received

June 30, 2026

- Board must approve BHSA Three Year Integrated Plan for FYs 26/27 – 28/29
- Transition to new funding categories in place
- New County Behavioral Health Outcomes, Accountability, and Transparency Report



# Questions?



**NEVADA  
COUNTY**  
CALIFORNIA

**Behavioral  
Health**