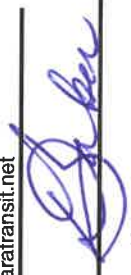


Contractor Name: Paratransit Services									
A. Cost Proposal	Year 1 FY 13/14	Year 2 FY 14/15	Year 3 FY 15/16	Year 4 FY 16/17	Year 5 FY 17/18	Year 6 FY 18/19	Year 7 FY 19/20	Year 8 FY 20/21	Year 9 FY 22/22
Costs should reflect paratransit operations for 16,200 service hours Monday through Friday and 1,400 service hours for Saturday, for a total of 17,600 annual service hours, for approximately 304 annual operating days. Cost proposal shall not be impacted by a reduction of service hours due to decreased funding or the possible increase of service hours due to the potential award of additional funding up to 5 percent (5%) either direction as indicated in Cost proposal at +/- 5%. Fuel Variance is priced at +/- 10%.									
CPI Calculation									
Service Level	17,600	17,600	17,600	18,400	18,400	18,400	18,400	18,400	18,400
Vehicle Revenue Service Hours	Hours ±5%	Hours ±5%	Hours ±5%	Hours ±5%	Hours ±5%	Hours ±5%	Hours ±5%	Hours ±5%	Hours ±5%
Price Formula									
Fixed Hourly Rate	\$ 34.08	\$ 34.74	\$ 35.10	\$ 35.88	\$ 37.48	\$ 38.60	\$ 43.33	\$ 44.63	\$ 45.97
Fixed Monthly Rate	\$ 54,446	\$ 55,253	\$ 55,728	\$ 56,692	\$ 59,966	\$ 61,765	\$ 60,856	\$ 62,682	\$ 64,562
Calculation of Maximum Annual Cost									
Fixed Hourly Rate	\$ 599,862.13	\$ 611,424.00	\$ 617,760.00	\$ 660,192.00	\$ 689,632.00	\$ 710,240.00	\$ 797,272.00	\$ 821,192.00	\$ 845,648.00
X Vehicle Revenue Hours									
Fixed Monthly Rate	\$ 653,349.90	\$ 663,036.00	\$ 668,736.00	\$ 680,304.00	\$ 719,592.00	\$ 741,180.00	\$ 730,272.00	\$ 752,184.00	\$ 774,744.00
X 12 Months									
TOTAL MAXIMUM ANNUAL COST	\$ 1,253,212.02	\$ 1,274,460.00	\$ 1,286,496.00	\$ 1,340,496.00	\$ 1,409,224.00	\$ 1,451,420.00	\$ 1,527,544.00	\$ 1,573,376.00	\$ 1,620,592.00

Offeror: Paratransit Services
 Address: 4810 Auto Center Way, Ste. Z
 Bremerton, WA 98367
 Phone: 360-377-7176 Fax: 360-620-0449

E-mail: jtw@paratransit.net
 Signature: 
 Title: President/CEO
 Date: 6/16/2021

B. Budget Breakdown

1. FIXED HOURLY RATE (Also applies to Special Services)																					
Year One Annual-- FY13/14	Average Cost Per Hour Year One FY 13/14	Average Cost Per Hour Year Two FY 14/15	Average Cost Per Hour Year Three FY 15/16	Average Cost Per Hour Year Four FY 16/17	Average Cost Per Hour Year Five FY 17/18	Average Cost Per Hour Year Six FY 18/19	Average Cost Per Hour Year Seven FY 19/20	Average Cost Per Hour Year Eight FY 20/21	Average Cost Per Hour Year Nine FY 21/22												
Driver Wages	256,147	14.55	1.9%	14.98	1.1%	15.31	2.2%	16.22	3.0%	16.72	3.0%	17.93	3.9%	19.93	3.0%	20.53	3.0%	21.15	3.0%	21.15	
Driver Health Insurance	24,000	1.36		1.41		1.44		1.48		1.52		1.58		1.63		1.63		1.68		1.68	
Driver Life Insurance	inc	inc		inc		inc		inc		inc		inc		inc		inc		inc		inc	
Vehicle Maintenance Costs																					
Prev Maint Parts/Supplies	7,800	0.44		0.45		0.46		0.47		0.48		0.50		0.52		0.52		0.54		0.54	
Vehicle Fuel	146,667	8.33		8.58		8.77		9.03		9.30		9.66		9.95		9.95		10.25		10.25	
Vehicle Repair Parts/Supplies	43,460	2.47		2.55		2.61		2.69		2.77		2.88		2.97		2.97		3.06		3.06	
Tires	5,400	0.31		0.31		0.32		0.33		0.34		0.35		0.36		0.36		0.37		0.37	
Outside Repairs	2,100	0.12		0.12		0.12		0.12		0.12		0.12		0.12		0.12		0.12		0.12	
Radio System Maint	4,800	0.27		0.28		0.29		0.30		0.31		0.32		0.33		0.33		0.34		0.34	
Vehicle Cleaning	6,000	0.34		0.35		0.36		0.37		0.38		0.39		0.40		0.40		0.41		0.41	
Licenses & Permits (GPPV)	6,600	0.37		0.38		0.39		0.40		0.41		0.43		0.44		0.44		0.45		0.45	
Other Driver Fringes	48,016	2.73		2.81		2.87		3.04		3.13		3.32		3.42		3.42		4.04		4.16	
Margin - Variable Rate	22,415	1.27		1.31		1.34		1.38		1.42		1.48		1.52		1.52		1.57		1.57	
Driver Workers Comp	26,716	1.52		1.57		1.60		1.65		1.70		1.77		1.82		1.82		1.87		1.87	
TOTAL:	600,121	34.08		35.10		35.88		37.48		38.60		43.33		44.63		44.63		45.97		45.97	

B. Budget Breakdown

2. FIXED MONTHLY RATE																					
Year One Annual - FY 13/14	Average Cost Per Month Year One FY 13/14	Average Cost Per Month Year Two FY 14/15	Average Cost Per Month Year Three FY 15/16	Average Cost Per Month Year Four FY 16/17	Average Cost Per Month Year Five FY 17/18	Average Cost Per Month Year Six FY 18/19	Average Cost Per Month Year Seven FY 19/20	Average Cost Per Month Year Eight FY 20/21	Average Cost Per Month Year Nine FY 21/22												
Project Management Salary	58,240	4,853		5,000		5,110		5,263		5,780		10,665		10,985		10,985		11,315		11,315	
Project Management Fringes	16,518	1,377		1,418		1,449		1,492		1,537		4,183		4,308		4,308		4,437		4,437	
Dispatch/Info. Staff Wages	74,984	6,249		6,437		6,579		7,790		8,024		9,445		9,728		9,728		10,020		10,020	
Dispatch/Info. Staff Fringes	31,470	2,622		2,701		2,760		3,604		3,712		5,047		5,198		5,198		5,354		5,354	
Clerical Staff Wages	31,200	2,600		2,678		2,737		2,819		2,904		2,023		2,084		2,084		2,147		2,147	
Clerical Staff Fringes	11,635	970		999		1,021		1,052		1,084		376		387		387		399		399	
Maint Supervisor Salary	0	0		0		0		0		0		0		0		0		0		0	
Maint Supervisor Fringes	0	0		0		0		0		0		0		0		0		0		0	
Mechanic Wages	20,800	1,733		1,785		1,824		2,013		2,073		2,737		2,819		2,819		2,904		2,904	
Mechanic Fringes	11,926	994		1,024		1,047		1,103		1,136		1,951		2,010		2,010		2,070		2,070	

B. Budget Breakdown

	Year One Annual - FY 13/14	Average Cost Per Month Year One FY 13/14	Average Cost Per Month Year Two FY 14/15	Average Cost Per Month Year Three FY 15/16	Average Cost Per Month Year Four FY 16/17	Average Cost Per Month Year Five FY 17/18	Average Cost Per Month Year Six FY 18/19	Average Cost Per Month Year Seven FY 19/20	Average Cost Per Month Year Eight FY 20/21	Average Cost Per Month Year Nine FY 21/22
Hiring/Training Expenses	1,505	125	128	129	132	136	140	145	149	153
Safety Expenses	1,350	113	115	116	119	123	127	132	136	140
Building Rentals	24,000	2,000	2,038	2,060	2,105	2,168	2,233	2,320	2,390	2,462
Janitorial	4,680	390	397	401	410	422	435	452	466	480
Utilities	7,140	595	606	613	626	645	664	690	711	732
Telephone	11,400	950	968	979	1,001	1,031	1,062	1,103	1,136	1,170
Office Supplies	12,432	1,036	1,056	1,068	1,091	1,124	1,158	1,203	1,239	1,276
Insurance - Liability/Property	1,116	93	95	96	98	101	104	108	111	114
Insurance - Collision/Comp	68,600	5,717	5,825	5,889	6,019	6,200	6,386	6,635	6,834	7,039
Worker's Comp (Admin/Dispatch)	3,008	251	255	258	264	272	280	291	300	309
Insurance Fire & Casualty	2,954	246	251	254	260	268	276	287	296	305
General & Administrative Support										
Senior Management	27,899	2,325	2,369	2,395	2,448	2,521	2,597	2,698	2,779	2,862
Accounting	7,379	615	627	634	648	667	687	714	735	757
Human Resources & Payroll	4,930	411	419	424	433	446	459	477	491	506
Training	4,122	343	350	354	362	373	384	399	411	423
Technical Services Support	4,529	377	385	389	398	410	422	438	451	465
Business Development Mgt	3,969	331	337	341	349	359	370	384	396	408
Corporate Support/Clerical	10,782	898	916	926	946	974	1,003	1,042	1,073	1,105
Other Expense	660	55	56	57	58	60	62	64	66	68
Margin - Fixed Rate	22,112	1,843	1,878	1,899	1,941	1,999	2,059	2,139	2,203	2,269
Other:										
Uniforms	2,967	247	252	255	261	269	277	288	297	306
Employee Welfare	3,120	260	265	268	274	282	290	301	310	319
Travel/Conferences	4,475	373	380	384	392	404	416	432	445	458
Employee Incentive Program	6,470	539	549	555	567	584	602	625	644	663
Property & Use Taxes	456	38	39	39	40	41	42	44	45	46
Vehicle Lease	144,000	12,000	12,000	12,000	12,000	12,000	12,000	0	0	0
Start-Up Costs	10,522	877	893	903	923	951	980	1,018	1,049	1,081
TOTAL:	653,350	54,446	55,253	55,728	56,692	59,966	61,765	60,856	62,682	64,562

Offeror: Paratransit Services

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Signature: _____
Title: President/CEO

Date: 6/16/2021