



RESOLUTION No. 19-291

OF THE BOARD OF SUPERVISORS OF THE COUNTY OF NEVADA

RESOLUTION APPROVING AN AMENDMENT TO THE PERSONAL SERVICES CONTRACT BETWEEN THE COUNTY OF NEVADA AND THE NEVADA COUNTY ECONOMIC RESOURCES COUNCIL (NCERC) FOR TOURISM INTEGRATED MARKETING SERVICES, INCREASING THE MAXIMUM AMOUNT OF THE CONTRACT BY \$70,000 FOR A MAXIMUM CONTRACT AMOUNT OF \$816,525, FOR FISCAL YEAR 2019/20

WHEREAS, the Board of Supervisors of the County of Nevada is committed to supporting community economic development and tourism promotion activities in Nevada County; and

WHEREAS, the Board of Supervisors desires that economic development and tourism marketing programs be a collaborative effort between the County and a diverse group of stakeholders countywide, including but not limited to: workforce development and job training services; organizations dedicated to business support and community development, the Cities of Grass Valley and Nevada City and the Town of Truckee; and tourism stakeholders including the Chambers of Commerce, Nevada County Arts Council, the Nevada County Fairgrounds, Sierra Vintners, and the lodging, restaurant, and recreation industries; and

WHEREAS, the mission of the Nevada County Economic Resource Council (NCERC) is to “enhance the economic vitality of Nevada County by supporting the retention, creation and attraction of quality jobs, while retaining our unique environment” which includes driving business and tourism dollars to Nevada County; and

WHEREAS, the County and NCERC entered into a Personal Services Contract on June 16, 2015 per Resolution 15-271 for compressive economic development program management services in the maximum amount of \$676,525 for the period of July 1, 2015 through June 30, 2020; and

WHEREAS, the Board of Supervisors adopted Resolution 18-281 on June 19, 2018 approving an amendment to increase the maximum amount of the personal services contract between the County and the NCERC by \$70,000 for an increase of Tourism Integrated Marketing Services for Fiscal Year 2018/19; and

WHEREAS, the Board of Supervisors expressed their desire for the continuation of Tourism Integrated Marketing Services for Fiscal Year 2019/20 during the Nevada County Board of Supervisors Annual Workshop on January 24, 2019; and

WHEREAS, a variety of community stakeholders and partners have expressed their support for the continuation of NCERC’s Tourism Integrated Marketing Services; and

WHEREAS, the Nevada County Budget Subcommittee considered and recommended for the continuation of NCERC's Tourism Integrated Marketing Services for Fiscal Year 2019/20 on April 11, 2019.

NOW, THEREFORE, BE IT HEREBY RESOLVED by the Board of Supervisors of the County of Nevada, State of California, that the amendment to increase the maximum amount of the Personal Services Contract between the County of Nevada and the Nevada County Economic Resource Council by \$70,000 for an increase of tourism integrated marketing services for Fiscal Year 2019/20 for a maximum contract amount of \$816,525, is hereby approved in substantially the form attached hereto and that the Chair of the Board is hereby authorized to execute the Amendment on behalf of the County of Nevada.

Funding: 0101-10902-451-1000/521520

PASSED AND ADOPTED by the Board of Supervisors of the County of Nevada at a special meeting of said Board, held on the 18th day of June, 2019, by the following vote of said Board:

Ayes: Supervisors Heidi Hall, Edward Scofield, Dan Miller, Susan K. Hoek and Richard Anderson.

Noes: None.

Absent: None.

Abstain: None.

ATTEST:

JULIE PATTERSON HUNTER
Clerk of the Board of Supervisors

By: 

6/18/2019 cc:

COB*
AC* (Hold)
NCERC



Richard Anderson, Chair

6/24/2019 cc:

COB*
AC* (Release)
NCERC

AMENDMENT TO PERSONAL SERVICES CONTRACT BETWEEN THE COUNTY OF NEVADA AND THE NEVADA COUNTY ECONOMIC RESOURCE COUNCIL FOR COMPREHENSIVE ECONOMIC DEVELOPMENT SERVICES.

THIS AMENDMENT is executed this 1ST day of July 2019, by and between Nevada County Economic Resources Council hereinafter referred to as "Contractor" and the COUNTY OF NEVADA hereinafter referred to as "County." This Amendment will amend the Personal Services Contract between the parties dated June 16, 2015 (Resolution #15-271) and as amended on June 19, 2018 (Resolution #18-281); and

WHEREAS, the parties entered into an agreement amendment on June 19, 2018 for an increase of Tourism Integrated Marketing Services for Fiscal Year 2018/19 with the goal for Nevada's County to be recognized as one of the most economically competitive and culturally diverse rural communities; and

WHEREAS, the parties desire to amend the agreement to increase the Maximum contract amount by \$70,000 for the continuation of integrated tourism marketing services for Fiscal Year 2019/20; and

WHEREAS, the parties desire to amend the agreement to update the scope of services.

NOW THEREFORE, for good and valuable consideration, the parties hereto agree as follows:

1. The effective date of this Amendment is June, 18, 2019.
2. Personal Services Contract, Section "2," is amended to increase the Contract Price by \$70,000 in FY 2019-20 to a Maximum Contract Price of \$816,525:

FY 2019-20 Maximum:	\$	210,716
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3. Exhibit "A," Schedule of Services, Section "A," shall be amended to increase the total maximum contract amount not to exceed \$816,525.
4. Exhibit "A," Schedule of Services, Section "D 2 ," shall be amended to remove:
 - 2.1 Pursue potnetil sites and/or facilities for a digital Media Campus.
 - 2.2 Pursue private, public, and /or philanthropic funding to complete the hdetailed Campus feasibility analysis and to secure the campus facilities.
5. Exhibit "B," Schedule of Charges and Payments, Maximum and quarterly payments chart for 2019-20 shall be amended as follows:

Fiscal Year	Prior Year Total x CPI (maximum 2%)	Maximum Contract Amount	Maximum Quarterly Payments
2019-20	\$ 2,759	\$ 210,716	\$ 52,679

6. That in all other respects the prior agreement of the parties, shall remain in full force and effect except as amended herein.

NEVADA COUNTY:

Dated: 6/18/2019

By: 
Honorable Richard Anderson
Chair of the Board of Supervisors

CONTRACTOR:

Dated: June 17, 2019

By: 
Tim Corkins
Interim Executive Director

ATTEST:

CLERK OF THE BOARD

By: 
Julie Patterson Hunter
Clerk of the Board of Supervisors

APPROVED AS TO FORM:
COUNTY COUNSEL

By: 
Alison Barrett Green
County Counsel