



NEVADA COUNTY BOARD OF SUPERVISORS

Board Agenda Memo

MEETING DATE: April 23rd, 2019

TO: Board of Supervisors

FROM: Yolande Wilburn, County Librarian

SUBJECT: Resolution authorizing a software as a service (SaaS) agreement with Innovative Interfaces Incorporated for the implementation of and five year subscription to the Polaris hosted integrated library system (ILS) in an amount not to exceed \$327,462 for the five year Agreement, and amending the Fiscal Year 2018-19 Library budget (4/5 Affirmative Vote Required).

RECOMMENDATION: Approve the attached Resolution.

FUNDING: The source of funding for this contract was included in the Library's FY18-19 budget, as \$60,000. A total of \$85,433.68 is required from the Library fund balance to cover implementation costs (\$71,960) and the overlap in contracting periods with the current software-as-a-service provider AutoGraphics (\$13,473.68). This Resolution requires an amendment to the Library budget for FY18-19 for an additional \$25,433.68. The first year software subscription services begin in the 19/20 fiscal year. There is no impact on the General Fund.

BACKGROUND: The Nevada County Community Library contracted with AutoGraphics in 2015 for the provision of an integrated library system (ILS) using VERSO software. VERSO provides automated circulation services for library materials, including the public-facing online catalog accessed by library users to find materials, place holds, and perform other activities in their library accounts. AutoGraphics service is adequate for a small library system with one or two branches but created challenges in our mid-sized library system with a floating collection. AutoGraphics has worked over the last three years to improve its software to meet our needs but has been unable to provide the level of service and information needed to make our system efficient and productive.

It was discovered that Placer County conducted a competitive procurement of these services in early 2018 and Innovative Interface Incorporated was the selected vendor. Nevada County Community Library staff and Information Systems staff participated in a demonstration of the services offered by Innovative Interfaces Incorporated. Following a thorough review of the products by Library and Information Systems staff, and in alignment with the Placer County selection, Nevada County selected and negotiated an agreement with Innovative Interfaces Incorporated to provide ILS services. The finalized versions of the contracts were approved by County Counsel after contract negotiations between Library/Information Systems staff, Innovative Interfaces Incorporated and the Nevada County Purchasing agent.

The cost for initial implementation of the Polaris ILS is \$71,960 with the annual subscription costs for five years as follows.

Year 1	\$48,125 (FY 19/20)
Year 2	\$49,569 (FY 20/21)
Year 3	\$51,056 (FY 21/22)
Year 4	\$52,587 (FY 22/23)
Year 5	\$54,165 (FY 23/24)

The Library budgeted \$60,000 for its FY18-19 ILS subscription contract. The improvements provided by Innovative will provide greater functionality and efficiency than is currently achievable by AutoGraphics, including the ability of patrons to place inter-library loan requests within the catalog and receive information in Spanish.

The Library requests that the Nevada County Board of Supervisors approves and authorizes the Chair of the Board to execute a negotiated agreement with Innovative Interfaces Incorporated for ILS software implementation and subscription services for a total amount over five years of \$327,462 and authorizes the Auditor-Controller to release \$25,434 from the Library Fund balance and amend the FY2018-19 Library budget.

Initiated and Approved by: Yolande Wilburn, County Librarian