



Hanover Displays Inc.
1601 Tonne Road
Elk Grove Village, IL 60007
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www.hanoverdisplays.com



Quotation

To Retrofit (11) 12V Cutaway Buses

- (5) 2015 International Aeroelite 30' (w/ REI CD-3000)
- (3) 2015 International Aeroelite 30' (w/ REI CD-2000)
- (1) 2015 International Aeroelite 30' (w/ Jensen JHD3630BT)
- (2) 2018 Eldorado Aeroelite 30' (w/ REI CD-3000)

HTC/ADA Automatic Voice Announcement System

For

GOLD COUNTRY STAGE TRANSIT Nevada County, CA

Prepared by:

Rian Phillips, Regional Sales Manager, Hanover Displays Inc.

rphillips@hanoverdisplays.com Please also send Purchase Order to the following email:
salesna@hanoverdisplays.com



QUOTATION

To:	Robin Van Valkenburgh	Date:	November 29, 2018
	Gold Country Stage Transit NEVADA COUNTY, CA	Our ref.	Q112918-r1 Nevada County AVA (11)
	robin.vanvalkenburgh@co.nevada.ca.us (530) 477-0103	Description	Retrofit (11) 12V buses with Hanover AVA/ADA Announcement System for: Gold Country Stage Transit.

PRICING

Item	Code	Description	Unit Price
Audio Visual Announcement System			
A	HT2100110100000	HTC AVA Audio Announcement Module	\$ 4,200.00
B	SD08	8GB SD Memory Card (inc. OS & TTS License)	\$ 425.00
C	L060485N33	144 x 19 Internal LED Sign	\$ 875.00
D	ANT02	GPS/Wi-Fi Antenna	\$ 250.00
E	KT043	12-24VDC Power Supply HTC - HPC002 Combo & Pwr OBNS (1.0,1.0,1.0,1.0,1.0,1.0,3.0) (3.0=CX562)	\$ 435.00
F	CX330CE(Type01)	Cable – Power & Comms, Controller & HTC	\$ 70.00
G	CX003(2.0)	Cable – Comms, HTC to Controller	\$ 17.50
H	CX003(2.0)	Cable – Comms, HTC to Internal LED	\$ 17.50
I	CX740(TYPE01)	Cable – Digital Input – 1.3 meters	\$ 30.00
J	CX706(TYPE01)	Cable – Comms, HTC to Console & Internal LED	\$ 35.00
K	CX744(6.0)	Cable – Radio to HTC	\$ 30.00
L	CX301(6.0)	Cable – audio output from the HTC to Speakers	\$ 30.00
		HTC/AVA System Total Per Vehicle	\$ 6,415.00
		HTC/AVA Systems Qty (11) Vehicles	\$ 70,565.00
		CA sales tax of 7.50%	\$ 5,292.38
		Estimated Freight	\$ 300.00
		HTC/AVA Systems + CA Sales Tax + Freight - Qty (11) Vehicles	\$ 76,157.38
M	Hanover Central	– 1 Off Charge - Software Program / Set-up / Training	\$ 5000.00
Note: Hanover Central – 1 off Charge is a one-time charge to the End User for any quantity of Stop Announcement Systems purchased. Included in this one-time charge is the Hanover Central software, set up of all data, importing that data into Hanover Central, software updates and Provide Training on how to use Hanover Central software.			
		AVA System Total QTY (11) Vehicles + Hanover Central Software + CA sales tax	\$ 81,157.38
N	INSTALL (11)	Installation of (11) HTC/AVA @ \$800 per Vehicle	\$ 8,800.00
		HTC/AVA System Total QTY(11) Vehicles + HCN Software + CA sales tax + Installation	\$ 89,957.38



TERMS AND CONDITIONS OF SALE:

Prices quoted herein are valid for 90 days from the above date, and are applicable to the quantities covered by this quotation. Any change in quantity, delivery or elimination of one or more items may require a revision to the prices quoted.

Hardware delivery: Production units: 7-8 weeks (upon receipt of order).

Delivery: Collect.

Prices do not include sales tax or duties, which will be added where applicable.

Payment terms are Net 30 days, subject to approval with our credit department.

HANOVER DISPLAYS shall be paid for all deliverable items, terms Net 30 days from the date of shipment from HANOVER DISPLAYS or when services rendered are complete by HANOVER DISPLAYS.

No customer account shall be debited for parts returned without written authorization from HANOVER DISPLAYS.

HANOVER DISPLAYS WARRANTY POLICY

HANOVER DISPLAYS warranty obligations are limited to the terms set forth below:

NEW MANUFACTURED PRODUCTS LIMITED WARRANTY:

HANOVER DISPLAYS guarantees that each product is free from defects in material and workmanship. HANOVER DISPLAYS also guarantees the performance of their products for the following periods from original ship date from HANOVER DISPLAYS:

Amber & White LED systems & On-board Next stop signs: 12 years.

Color LED systems: 5 years

HTC Audio-Visual TFT systems: 2 years

If the product fails to operate as specified and has not been tampered with or abused during this warranty period, HANOVER DISPLAYS shall have the option to repair or replace any defective part or the product free of charge. Such services by HANOVER DISPLAYS shall be the original purchaser's sole and exclusive remedy.

This warranty does not apply: (a) to damage caused by accident, abuse, misuse, misapplication or improper installation (b) to damage caused by conditions outside the manufacturer's specifications including but not limited to vandalism, fire, water,



temperature, humidity, dust or other perils (c) to damage caused by service (including upgrades) performed by anyone who is not a HANOVER DISPLAYS authorized technician (d) to a product or a part that has been modified without the written permission of HANOVER DISPLAYS or (e) if any HANOVER DISPLAYS serial number has been removed or defaced.

HANOVER DISPLAYS shall not be liable for the cost of removal or installation of products nor shall HANOVER DISPLAYS be responsible for transportation costs. HANOVER DISPLAYS shall not be liable for any special, incidental or consequential damages for loss, damage directly or indirectly arising from customer's use or inability to use the equipment either separately or in combination with other equipment, or for personal injury or loss or destruction of other property, or from any other cause.

HANOVER DISPLAYS WARRANTY POLICY (ctd)

WARRANTY REPAIRS - A replacement or repaired product assumes the remaining warranty of the original product. When a product or part is exchanged, any replacement item becomes the original purchaser's property and the replaced item becomes Hanover Displays property.

OBTAINING WARRANTY SERVICE - The original purchaser is responsible for returning any defective products to HANOVER DISPLAYS upon obtaining a Returned Merchandise Authorization (RMA) number from our Customer Service Department. No items will be accepted without an RMA number. Be sure to have the serial number of the equipment to hand.

The original purchaser must package the product properly. HANOVER DISPLAYS is not responsible for any damage to the product caused during transit or for any package lost by the shipping company.

The original purchaser assumes all cost in shipping the defective product to HANOVER DISPLAYS and HANOVER DISPLAYS will assume the cost in shipping back to the customer. All replacement/repaired products are shipped UPS Ground unless a rush is requested. The cost of shipping using any other mode other than UPS Ground is to be paid by the original purchaser.

Ship to: Hanover Displays Inc.



1601 Tonne Road
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NON-WARRANTY REPAIR POLICY:

Non-warranty repairs made by HANOVER DISPLAYS carry a limited repair warranty of 90 days on services and replacement parts only. Defects in repair work or any parts replaced will be corrected at no charge if the defect occurs within 90 days from shipment from our facility.

FIELD SERVICE:

Field service calls will be made to customer's facility upon request. Time, expenses and materials will be charged at standard rates unless other arrangements are made in advance. Field Service is treated as any repair. All travel must be preapproved and is based upon actual prevailing airfare, hotel/motel rooms and Per Diem rates.

NON-HANOVER DISPLAYS EQUIPMENT RECEIVED FOR REPAIR:

Items received for repair that were not manufactured or supplied by HANOVER DISPLAYS will be logged in and HANOVER DISPLAYS will require that the customer supply us with their shipper number in order to return the item.