

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
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 United States
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Q-625022-45617.725AS

Issued: 11/21/2024

Quote Expiration: 11/30/2024

Estimated Contract Start Date: 04/01/2025

Account Number: 115232

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Nevada County Sheriff's Office - CA 950 Maidu Ave Nevada City, CA 95959-8600 USA	Nevada County Sheriff's Office - CA 950 Maidu Ave Nevada City CA 95959-8600 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Allen Sliper Phone: Email: asliper@axon.com Fax:	Jason Spillner Phone: (530) 265-1588 Email: jason.spillner@nevadacountyca.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$2,032,412.51
ESTIMATED TOTAL W/ TAX	\$2,089,157.73

Discount Summary

Average Savings Per Year	\$95,983.30
TOTAL SAVINGS	\$479,916.49

Payment Summary

Date	Subtotal	Tax	Total
Mar 2025	\$528,466.43	\$19,335.10	\$547,801.53
Mar 2026	\$375,986.52	\$9,352.53	\$385,339.05
Mar 2027	\$375,986.52	\$9,352.53	\$385,339.05
Mar 2028	\$375,986.52	\$9,352.53	\$385,339.05
Mar 2029	\$375,986.52	\$9,352.53	\$385,339.05
Total	\$2,032,412.51	\$56,745.22	\$2,089,157.73

Non-Binding Budgetary Estimate

Quote Unbundled Price: **\$2,512,329.00**
 Quote List Price: **\$2,300,153.40**
 Quote Subtotal: **\$2,032,412.51**

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3A	Fleet 3 Advanced	42	60	\$282.45	\$254.57	\$222.92	\$561,758.40	\$20,724.75	\$582,483.15
BWCUwTAP	BWC Unlimited with TAP	109	60	\$121.36	\$99.66	\$69.08	\$451,783.20	\$18,959.38	\$470,742.58
A la Carte Hardware									
101018	AXON FLEET - AIRGAIN ANT - 7-IN-1 4LTE/5G 2WIFI 1GNS FLAT BL	42			\$349.00	\$0.00	\$0.00	\$0.00	\$0.00
11630	THIRD PARTY PROVIDED HARDWARE	42			\$1.00	\$1,899.00	\$79,758.00	\$7,078.52	\$86,836.52
H00002	AB4 Multi Bay Dock Bundle	14			\$1,638.90	\$1,622.51	\$22,715.14	\$2,015.95	\$24,731.09
H00001	AB4 Camera Bundle	109			\$849.00	\$823.53	\$89,764.77	\$7,966.62	\$97,731.39
A la Carte Software									
73618	AXON COMMUNITY REQUEST	75	60		\$10.85	\$10.85	\$48,825.00	\$0.00	\$48,825.00
73682	AXON EVIDENCE - AUTO TAGGING LICENSE	75	60		\$10.85	\$10.85	\$48,825.00	\$0.00	\$48,825.00
73680	AXON RESPOND PLUS - LICENSE	75	60		\$21.48	\$21.48	\$96,660.00	\$0.00	\$96,660.00
85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	75	60		\$22.57	\$22.57	\$101,565.00	\$0.00	\$101,565.00
100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	75	60		\$32.76	\$32.76	\$147,420.00	\$0.00	\$147,420.00
101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	75	60		\$70.52	\$70.52	\$317,340.00	\$0.00	\$317,340.00
ProLicense	Pro License Bundle	10	60		\$43.40	\$43.33	\$25,998.00	\$0.00	\$25,998.00
A la Carte Services									
80190	AXON EVIDENCE - CHANNEL SERVICES	1			\$50,000.00	\$0.00	\$0.00	\$0.00	\$0.00
85055	AXON BODY - PSO - FULL SERVICE	1			\$40,000.00	\$40,000.00	\$40,000.00	\$0.00	\$40,000.00
Total							\$2,032,412.51	\$56,745.22	\$2,089,157.73

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	109	1	03/01/2025
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	3	1	03/01/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	120	1	03/01/2025
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	120	1	03/01/2025
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	14	1	03/01/2025
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	14	1	03/01/2025
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	14	1	03/01/2025
Fleet 3 Advanced	70112	AXON SIGNAL - SIGNAL UNIT	42	1	03/01/2025
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	1	1	03/01/2025

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Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	42	1	03/01/2025
A la Carte	101018	AXON FLEET - AIRGAIN ANT - 7-IN-1 4LTE/5G 2WIFI 1GNS FLAT BL	42	1	03/01/2025
A la Carte	11630	THIRD PARTY PROVIDED HARDWARE	42	1	03/01/2025
BWC Unlimited with TAP	73309	AXON BODY - TAP REFRESH 1 - CAMERA	112	1	09/01/2027
BWC Unlimited with TAP	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	14	1	09/01/2027
BWC Unlimited with TAP	73310	AXON BODY - TAP REFRESH 2 - CAMERA	112	1	03/01/2030
BWC Unlimited with TAP	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	14	1	03/01/2030
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	1	1	03/01/2030
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	42	1	03/01/2030

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	109	04/01/2025	03/31/2030
BWC Unlimited with TAP	73746	AXON EVIDENCE - ECOM LICENSE - PRO	109	04/01/2025	03/31/2030
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	42	04/01/2025	03/31/2030
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	42	04/01/2025	03/31/2030
Fleet 3 Advanced	80402	AXON RESPOND - LICENSE - FLEET 3	42	04/01/2025	03/31/2030
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	84	04/01/2025	03/31/2030
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	30	04/01/2025	03/31/2030
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	10	04/01/2025	03/31/2030
A la Carte	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	75	04/01/2025	03/31/2030
A la Carte	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	75	04/01/2025	03/31/2030
A la Carte	73618	AXON COMMUNITY REQUEST	75	04/01/2025	03/31/2030
A la Carte	73680	AXON RESPOND PLUS - LICENSE	75	04/01/2025	03/31/2030
A la Carte	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	75	04/01/2025	03/31/2030
A la Carte	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	75	04/01/2025	03/31/2030

Services

Bundle	Item	Description	QTY
Fleet 3 Advanced	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	42
A la Carte	80190	AXON EVIDENCE - CHANNEL SERVICES	1
A la Carte	85055	AXON BODY - PSO - FULL SERVICE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	109	03/01/2026	03/31/2030
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	3	03/01/2026	03/31/2030
BWC Unlimited with TAP	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	14	03/01/2026	03/31/2030
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	42	03/01/2026	03/31/2030
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	42	03/01/2026	03/31/2030
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	03/01/2026	03/31/2030

Non-Binding Budgetary Estimate

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	950 Maidu Ave	Nevada City	CA	95959-8600	USA

Payment Details

Mar 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	101018	AXON FLEET - AIRGAIN ANT - 7-IN-1 4LTE/5G 2WIFI 1GNS FLAT BL	42	\$0.00	\$0.00	\$0.00
Annual Payment 1	11630	THIRD PARTY PROVIDED HARDWARE	42	\$15,951.60	\$1,415.70	\$17,367.30
Annual Payment 1	85055	AXON BODY - PSO - FULL SERVICE	1	\$40,000.00	\$0.00	\$40,000.00
Annual Payment 1	Fleet3A	Fleet 3 Advanced	42	\$112,351.68	\$4,144.96	\$116,496.64
Annual Payment 1	H00001	AB4 Camera Bundle	109	\$89,764.77	\$7,966.62	\$97,731.39
Annual Payment 1	H00002	AB4 Multi Bay Dock Bundle	14	\$22,715.14	\$2,015.95	\$24,731.09
Year 1	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	75	\$29,484.00	\$0.00	\$29,484.00
Year 1	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	75	\$63,467.98	\$0.00	\$63,467.98
Year 1	73618	AXON COMMUNITY REQUEST	75	\$9,765.00	\$0.00	\$9,765.00
Year 1	73680	AXON RESPOND PLUS - LICENSE	75	\$19,332.00	\$0.00	\$19,332.00
Year 1	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	75	\$9,765.00	\$0.00	\$9,765.00
Year 1	80190	AXON EVIDENCE - CHANNEL SERVICES	1	\$0.00	\$0.00	\$0.00
Year 1	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	75	\$20,313.00	\$0.00	\$20,313.00
Year 1	BWCUwTAP	BWC Unlimited with TAP	109	\$90,356.66	\$3,791.87	\$94,148.53
Year 1	ProLicense	Pro License Bundle	10	\$5,199.60	\$0.00	\$5,199.60
Total				\$528,466.43	\$19,335.10	\$547,801.53

Mar 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	101018	AXON FLEET - AIRGAIN ANT - 7-IN-1 4LTE/5G 2WIFI 1GNS FLAT BL	42	\$0.00	\$0.00	\$0.00
Annual Payment 2	11630	THIRD PARTY PROVIDED HARDWARE	42	\$15,951.60	\$1,415.70	\$17,367.30
Annual Payment 2	Fleet3A	Fleet 3 Advanced	42	\$112,351.68	\$4,144.96	\$116,496.64
Year 2	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	75	\$29,484.00	\$0.00	\$29,484.00
Year 2	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	75	\$63,467.98	\$0.00	\$63,467.98
Year 2	73618	AXON COMMUNITY REQUEST	75	\$9,765.00	\$0.00	\$9,765.00
Year 2	73680	AXON RESPOND PLUS - LICENSE	75	\$19,332.00	\$0.00	\$19,332.00
Year 2	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	75	\$9,765.00	\$0.00	\$9,765.00
Year 2	80190	AXON EVIDENCE - CHANNEL SERVICES	1	\$0.00	\$0.00	\$0.00
Year 2	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	75	\$20,313.00	\$0.00	\$20,313.00
Year 2	BWCUwTAP	BWC Unlimited with TAP	109	\$90,356.66	\$3,791.87	\$94,148.53
Year 2	ProLicense	Pro License Bundle	10	\$5,199.60	\$0.00	\$5,199.60
Total				\$375,986.52	\$9,352.53	\$385,339.05

Mar 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	101018	AXON FLEET - AIRGAIN ANT - 7-IN-1 4LTE/5G 2WIFI 1GNS FLAT BL	42	\$0.00	\$0.00	\$0.00
Annual Payment 3	11630	THIRD PARTY PROVIDED HARDWARE	42	\$15,951.60	\$1,415.70	\$17,367.30
Annual Payment 3	Fleet3A	Fleet 3 Advanced	42	\$112,351.68	\$4,144.96	\$116,496.64
Year 3	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	75	\$29,484.00	\$0.00	\$29,484.00

Non-Binding Budgetary Estimate

Mar 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	75	\$63,467.98	\$0.00	\$63,467.98
Year 3	73618	AXON COMMUNITY REQUEST	75	\$9,765.00	\$0.00	\$9,765.00
Year 3	73680	AXON RESPOND PLUS - LICENSE	75	\$19,332.00	\$0.00	\$19,332.00
Year 3	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	75	\$9,765.00	\$0.00	\$9,765.00
Year 3	80190	AXON EVIDENCE - CHANNEL SERVICES	1	\$0.00	\$0.00	\$0.00
Year 3	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	75	\$20,313.00	\$0.00	\$20,313.00
Year 3	BWCUwTAP	BWC Unlimited with TAP	109	\$90,356.66	\$3,791.87	\$94,148.53
Year 3	ProLicense	Pro License Bundle	10	\$5,199.60	\$0.00	\$5,199.60
Total				\$375,986.52	\$9,352.53	\$385,339.05

Mar 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	101018	AXON FLEET - AIRGAIN ANT - 7-IN-1 4LTE/5G 2WIFI 1GNS FLAT BL	42	\$0.00	\$0.00	\$0.00
Annual Payment 4	11630	THIRD PARTY PROVIDED HARDWARE	42	\$15,951.60	\$1,415.70	\$17,367.30
Annual Payment 4	Fleet3A	Fleet 3 Advanced	42	\$112,351.68	\$4,144.96	\$116,496.64
Year 4	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	75	\$29,484.00	\$0.00	\$29,484.00
Year 4	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	75	\$63,467.98	\$0.00	\$63,467.98
Year 4	73618	AXON COMMUNITY REQUEST	75	\$9,765.00	\$0.00	\$9,765.00
Year 4	73680	AXON RESPOND PLUS - LICENSE	75	\$19,332.00	\$0.00	\$19,332.00
Year 4	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	75	\$9,765.00	\$0.00	\$9,765.00
Year 4	80190	AXON EVIDENCE - CHANNEL SERVICES	1	\$0.00	\$0.00	\$0.00
Year 4	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	75	\$20,313.00	\$0.00	\$20,313.00
Year 4	BWCUwTAP	BWC Unlimited with TAP	109	\$90,356.66	\$3,791.87	\$94,148.53
Year 4	ProLicense	Pro License Bundle	10	\$5,199.60	\$0.00	\$5,199.60
Total				\$375,986.52	\$9,352.53	\$385,339.05

Mar 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	101018	AXON FLEET - AIRGAIN ANT - 7-IN-1 4LTE/5G 2WIFI 1GNS FLAT BL	42	\$0.00	\$0.00	\$0.00
Annual Payment 5	11630	THIRD PARTY PROVIDED HARDWARE	42	\$15,951.60	\$1,415.72	\$17,367.32
Annual Payment 5	Fleet3A	Fleet 3 Advanced	42	\$112,351.68	\$4,144.91	\$116,496.59
Year 5	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	75	\$29,484.00	\$0.00	\$29,484.00
Year 5	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	75	\$63,467.98	\$0.00	\$63,467.98
Year 5	73618	AXON COMMUNITY REQUEST	75	\$9,765.00	\$0.00	\$9,765.00
Year 5	73680	AXON RESPOND PLUS - LICENSE	75	\$19,332.00	\$0.00	\$19,332.00
Year 5	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	75	\$9,765.00	\$0.00	\$9,765.00
Year 5	80190	AXON EVIDENCE - CHANNEL SERVICES	1	\$0.00	\$0.00	\$0.00
Year 5	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	75	\$20,313.00	\$0.00	\$20,313.00
Year 5	BWCUwTAP	BWC Unlimited with TAP	109	\$90,356.66	\$3,791.90	\$94,148.56
Year 5	ProLicense	Pro License Bundle	10	\$5,199.60	\$0.00	\$5,199.60
Total				\$375,986.52	\$9,352.53	\$385,339.05

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcewell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

