



Information and General Services Department

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NEVADA COUNTY BOARD OF SUPERVISORS

Board Agenda Memo

MEETING DATE: October 27, 2020

TO: Board of Supervisors

FROM: **Steve Monaghan – IGS – Airport**

SUBJECT: Resolution authorizing the Exclusive Negotiation Agreement by and between the County of Nevada and Ace Welding for a proposed development at Nevada County Airport for an aircraft storage hangar on ramp four.

RECOMMENDATION: Adopt the Resolution

FUNDING: There is no funding required.

BACKGROUND: The County owns and operates the Nevada County Airport and desires to develop an aircraft storage hangar (Hangar Development) at the Airport.

On July 23, 2020, the County issued a Request for Proposals (RFP) regarding the hangar development, to which Ace Welding timely responded and whereby his financial, managerial, and development qualifications were validated in an open competitive RFP process.

As part of the RFP application, Ace Welding agreed to engage in an Exclusive Negotiation Agreement (ENA) to enter into a Long-Term Lease Agreement (LTLA) subject to approval by the County. The Parties have reached certain understandings regarding processes and procedures for negotiating terms in this ENA which are meant to lead to the eventual submission and approval of documents required for the Hangar Development at the Airport.

Upon completion of the aircraft storage hangar with the associated LTLA contemplated by this ENA, as more fully described in Ace Welding's response to the RFP, it is anticipated the privately leased hangar will contribute to the benefit and the economy of the Airport. This Board item is the next step in this process, and we ask for Board approval of the ENA.

Item Initiated by: Kevin Edwards

Approved by: Steve Monaghan