



**NEVADA COUNTY**  
**HEALTH & HUMAN SERVICES**  
**AGENCY**

Health & Human Services  
Agency Director  
Ryan Gruver

Behavioral Health Director:  
*Phebe Bell, MSW*

BEHAVIORAL HEALTH DEPARTMENT  
(Mental Health, Drug and Alcohol Program)

Behavioral Health Medical Director:  
*Aubrey Eubanks, M.D.*

500 CROWN POINT CIRCLE, STE. 120 GRASS VALLEY CALIFORNIA 95945  
10075 LEVON AVE., STE 204 TRUCKEE, CALIFORNIA 96161

TELEPHONE (530) 265-1437  
FAX (530) 271-0257  
TELEPHONE (530) 582-7803  
FAX (530) 582-7729

**NEVADA COUNTY BOARD OF SUPERVISORS**  
**Board Agenda Memo**

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**MEETING DATE:** August 13, 2019  
**TO:** Board of Supervisors  
**FROM:** **Phebe Bell**  
**SUBJECT:** Resolution approving execution of the renewal Agreement with Kings View Corporation for the provision of licensed software, support, hosting and maintenance of software commonly known as Cerner Community Behavioral Health Solutions Software System related to Behavioral Health's Electronic Health Record System (EHRS) for the term of July 1, 2019 through June 30, 2022 in the maximum amount of \$1,429,962.

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**RECOMMENDATION:** Approve the attached Resolution.

**FUNDING:** These are non-optional and necessary services pursuant to Medi-Cal and the daily functioning and operation of the Behavioral Health Department. Services provided under this agreement will be funded by 2011 and '91 Realignment, Medi-Cal Federal Financial Participation (FFP), and MHSA (Mental Health Services Act) dollars. These services are included in the Department's FY 19/20 budget and there are no county general fund dollars required in the Agreement.

**BACKGROUND:**  
The State mandated that Mental Health Departments have fully functioning Electronic Health Record Systems in place by 2014. The mandate required that departments are to be fully-paperless, and that their electronic health systems are interoperable with like systems from other providers. The department selected and is using the Cerner Community Behavioral Health Solutions Software System (formerly known as the Anasazi Behavioral Health Software) which is designed to be an integrated fiscal, administrative, and clinical electronic record-keeping and reporting system.

Under this Agreement, Kings View will sub-license the Cerner Behavioral Health Solutions Software System to the County. Kings View has entered into a separate business agreement with Cerner Corporation that authorizes Kings View to provide the Cerner software to the County, as the County previously contracted directly with Cerner Corporation for their software.

Kings View will continue to provide the support, hosting, and maintenance of software for the Cerner product. The Contractor is currently providing these services for 20 other California Counties. Kings View, headquartered in Fresno, is an industry leader in providing training, implementation, deployment, and support services for this electronic health record system. Kings View has a thorough understanding of the Cerner software and its application in the California behavioral health billing environment, provides hands-on and consultative services, and has a proven track record in successfully hosting this application. The Contractor also provides a full-time qualified support staff member stationed onsite in Behavioral Health to assist with ongoing operation of the electronic health record system.

The Contractor will provide assistance on items such as: generating reports to extract data from the electronic health record system, providing guidance on workflow and ongoing system set-up, assisting with month-end billing and accounts receivable processes including data and error review prior to submission of claims to the State, training of county and contracted staff, reviewing and uploading Cerner software updates, and providing helpdesk functionality.

It is recommended that the attached renewal Agreement be approved as it provides the software, hosting, and technological infrastructure support services which enable the department to continue to provide efficient delivery services and maintain the department's mandate to operate a fully-functional Electronic Health Records System.

**Item Initiated and Approved by:** Phebe Bell, MSW, Director of Behavioral Health