

# **Nevada County Behavioral Health Fiscal Picture**

**June 23, 2025**



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# Quick update on payment reform: almost two years in

## The Basics:

- Switch from cost-based reimbursement to fee for service
- Also change in what and how we bill for services

## Risk and Rewards Possible:

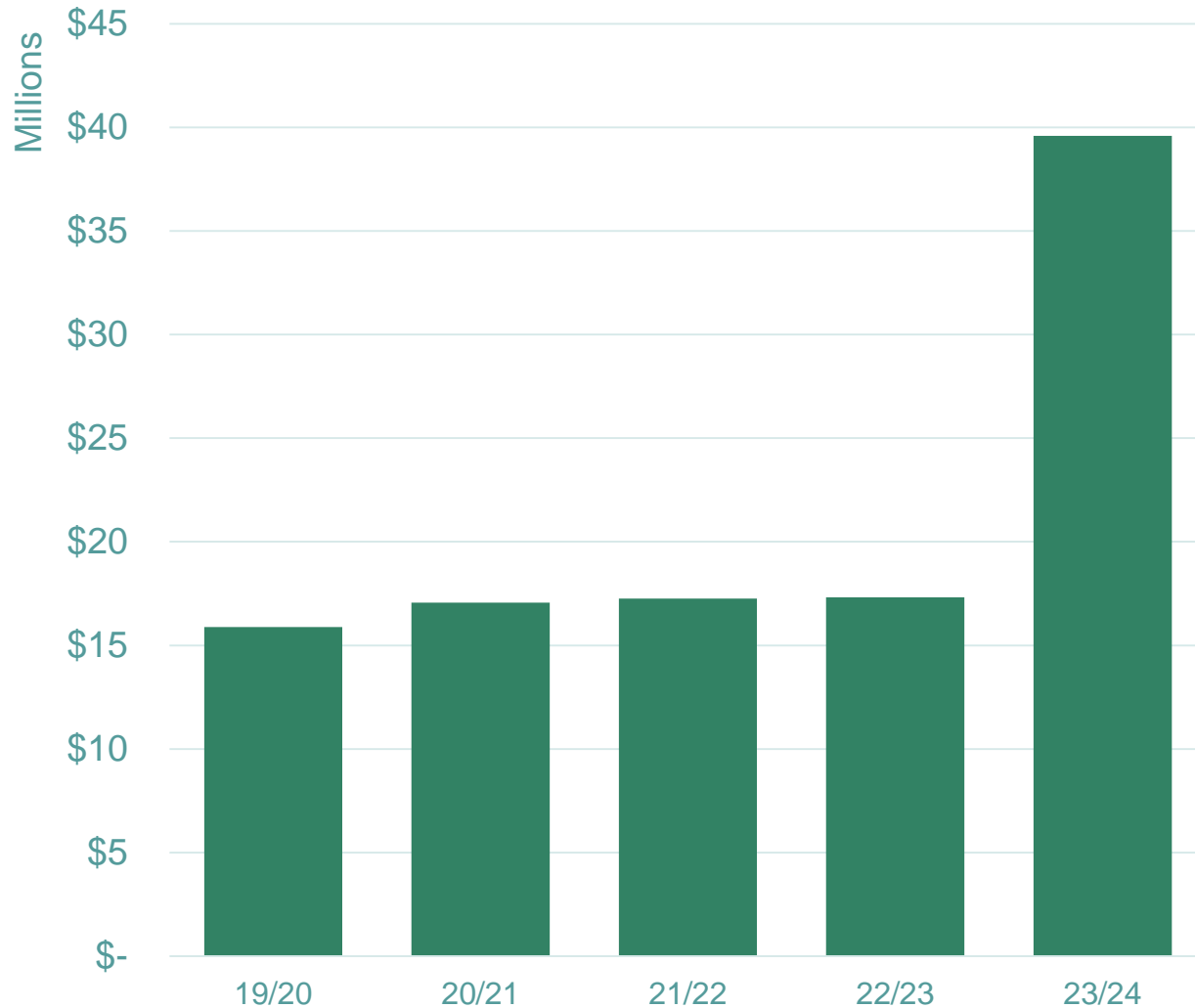
- Can generate Patient Care Revenue
- Need to buffer for less productive services such as crisis system



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## Total Medi-Cal Claims



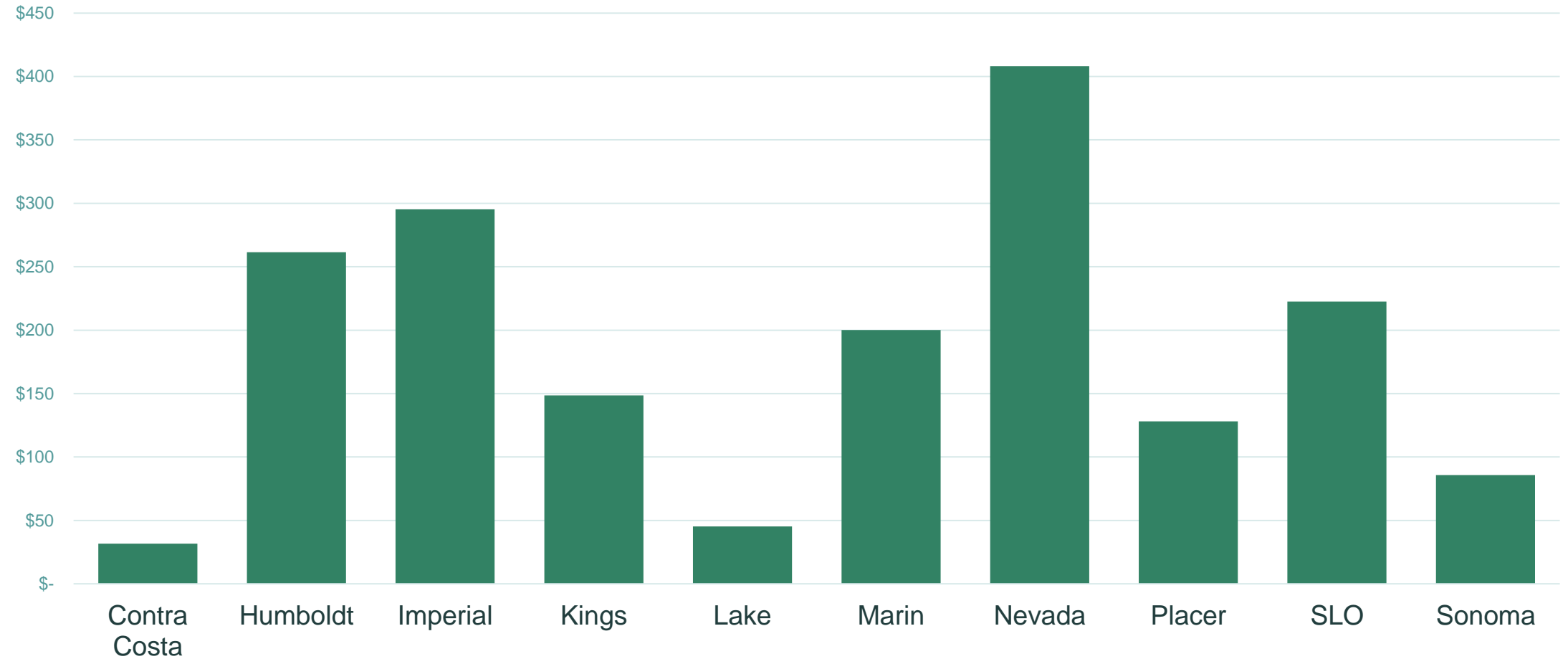
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## How is it going?

- Payment reform allows counties to generate revenue that can be reinvested in the Behavioral Health system
- Productivity is critical
- Providers doing a great job

# Medi-Cal Claims per Capita



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# Role of Contractors in our system



**Contract out nearly 70% of our costs - approximately \$46 million this year**



**More than 100 contracts with over 80 contractors**



**Most funds stay local – about \$5 million in out of county inpatient facilities**



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# Types of contracts:

## **Intensive Outpatient Services:**

- Turning Point
- Victor
- Stanford Sierra
- Gateway Mountain Center

## **Crisis System:**

- Sierra Mental Wellness Group
- Auburn Counseling Services

## **Inpatient Care:**

- Placer, El Dorado counties
- North Valley, Restpadd
- Numerous other providers

## **Substance Use Treatment:**

- Granite
- Common Purpose
- Aegis
- Pathways, Progress House

## **Housing and Homeless Services:**

- NCHDC/AMI Housing
- Hospitality House
- Spirit Peer Empowerment Center
- FREED

## **General Support Services:**

- CalMHSA
- Individual Contractors



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# Upstream programs:

Mental Health Screening in Schools	•What's Up? Wellness Checkups
LatinX Outreach	•Nevada County Superintendent of Schools (NCSOS), Sierra Community House, Gateway Mountain Center
Suicide Prevention and Intervention	•Nevada County Public Health, Speedy Foundation
Youth Wellness Center	•Tahoe Truckee Unified School District
Senior, Disabled and Isolated Outreach Program	•Gold Country Senior Services, FREED, Sierra Nevada Memorial Hospital Foundation
Indigenous Outreach	•California Heritage: Indigenous Research Project
Homeless Youth Outreach	•Bright Futures for Youth, Nevada County Superintendent of Schools
Homeless Outreach	•Hospitality House, AMI Housing
LGBTQ+ Support	•What's Up? Wellness Checkups
Perinatal Depression	•Nevada County Public Health
Family Support/Parenting Classes	•Sierra Community House
Youth Mentoring	•Boys and Girls Club
Youth Wellness Center	•Gateway Mountain Center
Mental Health First Aid Training	•What's Up? Wellness Checkups
Veterans' Services & Therapy	•Veteran's Service Office and Sierra Family Therapy
Substance Use Prevention & Friday Night Live	•Nevada County Public Health



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# Changes under Behavioral Health Services Act – some fiscal risks

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No new money – and actually slightly less money

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Mandatory focus on most vulnerable people – chronically homeless

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New areas that we must spend money in – housing and substance use disorder treatment

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Significantly more state oversight, data tracking and administrative burden



# Housing

- Requirement to spend 30% of our BHSA funds on housing – approximately \$2m per year
- Currently spend about \$1.2m annually on 96 beds of housing
- New projects coming online that will likely utilize the remaining funds



# Substance Use Disorder



- Expectation of appropriate distribution of BHSA funds between Mental Health and Substance Use Disorder needs
- Substance Use Disorder treatment historically underfunded
  - Currently 15% of our budget
- Will require expansion of types of services offered in SUD system





# Changes in Oversight

Reasserts state control/oversight over all Behavioral Health funds – not just MHSA/BHSA

Significant new community planning requirements – 20+ mandated population groups to engage with

DCHS must approve draft Integrated Plan by March 31, 2026

# BHSA Timeline

July 2025

- County begins Community Planning Process for ALL funding sources

December 2025

- Competitive Request for Proposals process for all Behavioral Health contracted services that include BHSA funding

June 30, 2026

- Board must approve BHSA Three Year Integrated Plan for FYs 26/27 – 28/29

# How Behavioral Health is preparing for changes and next steps



Consultant support for providers to diversify funding streams



Fiscal modeling to determine impacts on programs



Honest dialog with providers about impacts on future contracts



Increasing expertise and capacity in data analytics, housing system management and other new skill sets



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# Questions?

A great deal of  
change and some  
risk...

but we are working  
hard to gracefully  
catch that  
elephant!

