



RESOLUTION No. _____

OF THE BOARD OF SUPERVISORS OF THE COUNTY OF NEVADA

RESOLUTION APPROVING A CONTRACT BETWEEN THE COUNTY OF NEVADA AND SIERRA BUSINESS COUNCIL (SBC) FOR ECONOMIC DEVELOPMENT PROGRAM MANAGEMENT SERVICES FOR A MAXIMUM CONTRACT AMOUNT OF \$165,000 AND AUTHORIZING THE CHAIR OF THE BOARD TO EXECUTE THE CONTRACT

WHEREAS, the Board of Supervisors adopted the 2020 Policy Objectives via Resolution 20-041 on February 11, 2020; and

WHEREAS, the 2020 Policy Objectives include direction to proactively support job-enhancing economic development by implementing business friendly data-driven policies, investing in broadband and infrastructure projects that enhance the quality of life for all Nevada County residents, and partner with private sector, non-profit, Grass Valley, Nevada City and Truckee leaders to collaboratively support local businesses and promote tourism; and

WHEREAS, the mission of Sierra Business Council is to pioneer and demonstrate innovative approaches and solutions to increase community vitality, economic prosperity, environmental quality, and social fairness in the Sierra Nevada; and

WHEREAS, Sierra Business Council serves as the Economic Development Agency (EDA) approved Economic Development District's Planning Organization for the development and implementation of the Comprehensive Economic Development Strategy (CEDS) via Resolution 18-525 adopted on October 23, 2018; and

WHEREAS, Sierra Business Council manages the Gold Country Broadband Consortium (GCBC) with the mission to increase digital access and use of broadband in the counties of Nevada, Placer, El Dorado, Sierra and eastern Alpine County; and

WHEREAS, Sierra Business Council partnered with the County to develop, solicit, facilitate and administer the Last-Mile Broadband Grant for the period July 23, 2019 through June 30, 2021 via Resolution 19-429 adopted on July 23, 2019; and

WHEREAS, Sierra Business Council collaborated with the County and community partners to develop and administer the Nevada County Relief Fund as an emergency response to COVID-19 via Resolution 20-104 adopted on April 14, 2020; and

WHEREAS, the Board of Supervisors desires that economic development programs be a collaborative effort between the County and a diverse group of stakeholders countywide, including but not limited to: workforce development and job training services; organizations dedicated to business support and community development, the Cities of Grass Valley and Nevada City and the Town of Truckee; and

WHEREAS, the Board of Supervisors adopted Resolution 20-077 approving the Request for Proposal (RFP) and Scope of Services for economic development management services and authorizing the Purchasing Division to advertise for bids on March 10, 2020; and

WHEREAS, the Board of Supervisors desires to enter into a contract with Sierra Business Council for economic development program management services in Eastern and Western Nevada County that provide a) business technical assistance, b) business outreach to foster private business leadership and networking to increase job creation, higher wage jobs and industry diversification, c) warm hand-off services to the County Community Development Agency (CDA), and d) promote the expansion of rural broadband and implementation of the Nevada County Broadband Strategic Plan in the maximum amount of \$165,000.

NOW, THEREFORE, BE IT RESOLVED by the Board of Supervisors of the County of Nevada, State of California, that the contract between the County of Nevada and Sierra Business Council for economic development program management services is hereby approved for a maximum contract amount of \$165,000 and the Chair of the Board is authorized to execute the contract.

BE IT FURTHER RESOLVED, that the County of Nevada and Sierra Business Council may amend the contract Scope of Services should further prioritization or specificity be requested and mutually agreed between the County Executive Officer and Sierra Business Council in recognition of forthcoming economic uncertainty so long as no fiscal allocation is changed and the County Executive Officer or his/her designee is hereby authorized to execute the amendment.

Funding: 0101-10902-451-1000/521520