



NEVADA COUNTY BOARD OF SUPERVISORS

Board Agenda Memo

MEETING DATE: January 13, 2026
TO: Board of Supervisors
FROM: Landon Beard, Chief Information Officer
SUBJECT: Resolution approving the purchase of VMWare Cloud Foundation subscription from ePlus Technology for a five-year term with a total cost not to exceed \$290,000

RECOMMENDATION: Adopt the Resolution

FUNDING: This expenditure will be paid for from the Information Systems Budget on an annual basis. The first-year payment has been included in the Information Systems Fiscal Year 2025-26 Budget. Subsequent years will be included in the annual budget process for approval. There is no budget amendment needed for the current fiscal year.

BACKGROUND:

Nevada County maintains a robust data center which provides computing and storage capacity to operate many enterprise and department-specific software solutions. For over a decade, this data center has taken advantage of the VMWare product line to minimize the ongoing cost of equipment by virtualizing and consolidating these demands onto a smaller footprint of equipment.

VMware Cloud Foundation (VCF) is the current offering from VMWare/Broadcom and continues to support the consolidation and efficiency of this data center and supports the needs of the County to maintain reliable and dependable data center operations.

Information Systems collaborated with Purchasing to utilize a cooperative agreement competitively awarded by NASPO ValuePoint - Master Contract Number AR2472. Purchasing Policy, section 4.5(B) allows for the County to leverage other public agencies competitively awarded contracts. Nevada County Purchasing Policy Section 7.1 requires Board of Supervisor approval for all commodities with a total aggregate amount exceeding \$250,000. This purchase exceeds the purchasing threshold, as the five-year agreement has a cost of \$264,169.92 and a not-to-exceed amount of \$290,000. The maximum contract price has a built-in allowance for change orders of up to ten percent. This resolution approves the purchase and authorizes the Purchasing Agent to sign the purchase agreement and any change orders up to the not-to-exceed amount, and to encumber the funds.

Item Initiated and Approved by: Landon Beard, Chief Information Officer