



MBTA CalACT Cooperative RFP 20-01



Customer:	<b>Nevada County Transit</b>		Quote Date	3/17/2021	
Address:	12350 La Barr Meadows Road	County:	Nevada	Expires	4/28/2021
City:	Grass Valley	Zip Code:	95949	Force Majeure	5/22/2023
Contact:	Robin Van Valkenburgh	Office Phone:	530-470-2833	DSI Account:	
Email Address:	robin.vanvalkenburgh@co.nevada.c	Cell Phone:		Fax Number:	
Sales Representative	Clay Hartman	Type	B Ford Gasoline		

QTY Option Description Contract Price

<b>GLAVAL BUS, TYPE B, FORD GASOLINE</b>		
1	Gas - Cut-Away Chassis	Glaval Chassis, E-450, 158", 7.3L V-8
		<b>Sub-Total Base Unit 107,013.00</b>

**PUBLISHED OPTIONS**

4	Freedman Foldaway Seat (double)	1,387.00	5,548.00
1	Additional Mobility Aid positions (w/tie downs) 8100 L Track	617.00	617.00
5	Credit for seat delete	(106.00)	(530.00)
1	Removable diamond floor access plate	73.00	73.00
1	Armored Marker lights and side turn signal	92.00	92.00
1	Sport 2.0 Drivers Seat Standard	nc	
2	8100 L Track tie downs ILO 360 series	(112.00)	(224.00)
1	Mor-RYD Suspension	1,234.00	1,234.00
1	CrossOver Mirror	147.00	147.00
1	2 Way radio prep	177.00	137.50
1	AM/FM CD Per spec		
1	Documentation Charges	80.00	80.00
1	DMV/State Fees	12.25	12.25
1	Delivery Zone 4	354.00	354.00
		<b>Sub-Total Published Options</b>	<b>7,540.75</b>

**NON PUBLISHED OPTIONS**

1	Apollo 7 camera system, 4TB, Event marker, accelerometer	6,453.00	6,453.00
		<b>Sub-Total Non-Published Options</b>	<b>6,453.00</b>

**SUMMARY**

<b>SPECIFICATION SUMMARY</b>		
Model Year: 2024	Make: Ford	Wheelchair Lift Model: Braun Century
Type: B Gas	Chassis: E-450	Wheelchair Lift Location: Rear
Passenger Capacity: 14 + 2	Wheelbase: 158"	Number of Tie Downs: 3
Seat Fabric: D90 Level 4	Engine: 7.3L V-8	Alternator: OEM Ford
Air Conditioning System: TA733	GVWR: 14,500	Tie Down Type: Q'Strain DLX
Exterior Color/Graphics: White Exterior	Body Length: 23ft	Estimated Delivery: Jan-24



MBTA CalACT Cooperative RFP 20-01



Customer:	<b>Nevada County Transit</b>		Quote Date	3/17/2021	
Address:	12350 La Barr Meadows Road	County:	Nevada	Expires	4/28/2021
City:	Grass Valley	Zip Code:	95949	Force Majeure	5/22/2023
Contact:	Robin Van Valkenburgh	Office Phone:	530-470-2833	DSI Account:	
Email Address:	<a href="mailto:robin.vanvalkenburgh@co.nevada.c">robin.vanvalkenburgh@co.nevada.c</a>	Cell Phone:		Fax Number	
Sales Representative	Clay Hartman	Type	B Ford Gasoline		

**QTY Option Description Contract Price**

SUMMARY FEATURES & EQUIPMENT	
Aluminized Steel Cage Construction Galvanized Exterior Skins - Laminated Body Construction One Piece FRP Roof Assembly 36" Electric Entry Door Ergonomic Driver Control Panel Driver Side Running Board Remote control & heated Exterior Mirrors Standard 2-Step Entry with 12" First Step Height Dual Entry Grab Rails 5/8" Marine Plywood Subfloor, with Aluminized Steel Sub-structure Integrated Track Seating System  Daytime Running Lights  5 YEAR / 100,000 Mile Limited Body Warranty	Fully Insulated Body Assembly Process ALL LED Exterior Lighting FRP Interior Sidewalls, Roof, Rear Walls Number, function, and color coded wiring Braun Century W/C Lift Side Mounted Battery on Slide Out Tray w/High Amp Circuit Breakers  96" Body Width Seating: D90 upholstery, Grab Handles, USR's, aisle arm rests ISO 9001:2008 Quality Manufacturing Process Ford QVM Certified Manufacturer Back Up Alarm, Anti-ride Rear Bumper Front Mud Flaps Altoona 7 Year/200,000 Mile Tested Stanchion and Modesty Panel Behind Driver, with Plexiglass Meets All Applicable FMVSS Requirements in Effect at time of Manufacture

**CONTRACT PRICING SUMMARY**



Base Unit as Specified	107,013.00	
Published Options	7,540.75	
Non-Published Options	6,453.00	
<b>Sub Total</b>	<b>121,006.75</b>	
Mobility Aid Rebate shown for tax purposes	1,000.00	Reversed Below
ADA Portion that is non taxable	17,941.25	
Taxable Amount (subtotal less non taxable)	104,065.50	
Sales Tax	7,804.91	7.500% Grass Valley
CalACT MBTA fee of 1.5% of subtotal	1,815.10	
<b>Grand Total, Each</b>	<b>131,626.76</b>	
Less Mobility Aid Rebate	(1,000.00)	Reversal from above
<b>Subtotal per bus</b>	<b>130,626.76</b>	
Qty	1	
<b>Grand Total \$</b>	<b>130,626.76</b>	

*Clay Hartman*

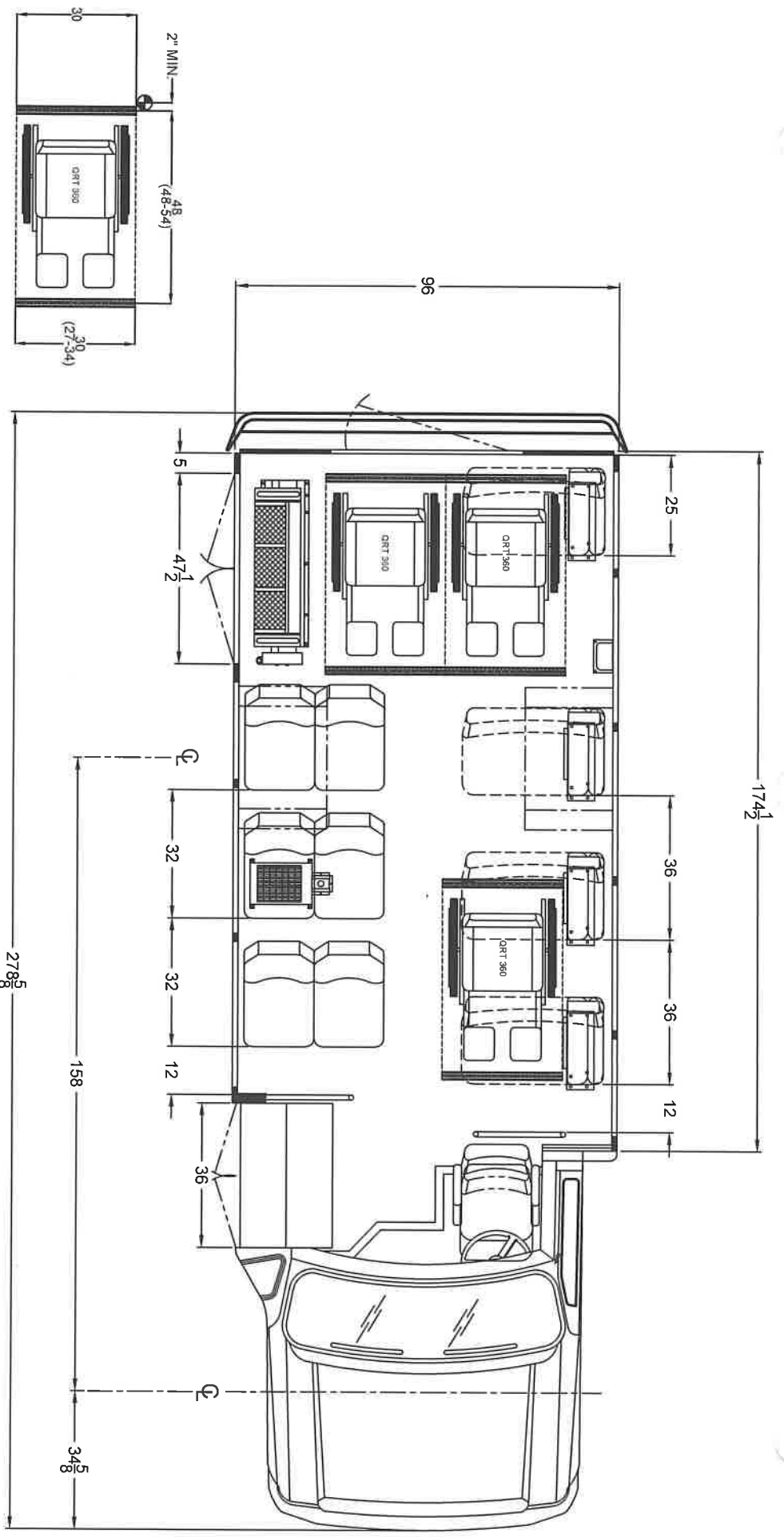
Signature \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

Print Name Clay Hartman \_\_\_\_\_

Print Name \_\_\_\_\_

Nevada County  
COMPANY/AGENCY



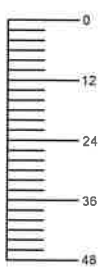
**DEALER APPROVAL**

APPROVED

**CUSTOMER SIGNATURE**

NOTE: SHOWN WITH MID HI FREEDMAN SEATS  
 UNIVERSAL E-450 14,500 GVWR  
 THIS FLOOR PLAN IS FOR ILLUSTRATION PURPOSES ONLY.  
 A WEIGHT ANALYSIS HAS NOT YET BEEN PERFORMED.  
 FINAL APPROVAL WITH A WEIGHT ANALYSIS IS REQUIRED UPON RECEIPT OF A  
 COMPLETED ORDER WITH ALL OPTIONS SHOWN.  
 OPTIONAL EQUIPMENT MAY BE SHOWN.  
 THE SALES ORDER PLACED DICTATES ACTUAL OPTION CONTENT.  
 STORAGE POUCH LOCATION

**SCALE  
 IN INCHES**



THIS DRAWING AND THE INFORMATION THEREON ARE THE EXCLUSIVE PROPERTY OF GLAVAL BUS, A DIVISION OF FOREST RIVER. IT SHALL NOT BE COPIED OR DUPLICATED IN ANY MANNER, NOR SHALL IT BE SUBMITTED TO OUTSIDE PARTIES FOR EXAMINATION WITHOUT OUR WRITTEN CONSENT. IT IS LOANED FOR USE WITH REFERENCE TO WORK UNDER CONTRACT WITH, OR PROPOSALS SUBMITTED TO GLAVAL BUS, A DIVISION OF FOREST RIVER.

REV	DESCRIPTION OF CHANGE	BY	CHK	DATE	ECN No.

TOLERANCE UNLESS OTHERWISE SPECIFIED		GLAVAL BUS Buses for the new millennium	
WOOD	± 1/8"	OTHER	± 1/16"
	± 1°		± 1/2°
DATE:	03/09/21	TITLE:	6/3 WC 4 DBL FOLDS 158" WB 163 BOY 22 UNIVERSAL
NAME:	LDH	DWG. No.	6 3 WC 4 DB FOLDS 158 163-1 GLAVAL





1900 S. Riverside Ave.  
Colton, CA 92324

www.a-zbus.com

800-437-5522



5/22/2023

Robin Van Valkenburgh  
Nevada County  
12350 La Barr Meadows Road  
Grass Valley, CA 95949

Subject: Force Majeure Pricing - 1 cutaway bus / PO 40804

Dear Robin,

Per our recent conversation, we are unable to hold pricing on the 1 cutaway bus which remains outstanding from Nevada County PO # 40804.

Covid and supply chain issues resulted in Force Majeure pricing to be requested and was approved for all bus providers to the MBTA procurement. It was a lengthy process that involved a 3<sup>rd</sup> party firm (RFBA in Virginia) representing MBTA to sign a DND with the bus manufacturers and then review all pricing related to the RFP. I have included a copy of that summary document.

I have attached a revised proposal on the 1 outstanding small bus, with pricing being in compliance with the Force Majeure process. Since we have a chassis on hold and already built, sitting in Indiana, we expect delivery by December 2023/ Jan 2024

I can tell you that in my 30 years with A-Z Bus Sales, this is the first time I've ever seen anything like what we're seeing related to manufacturing costs in all industries. It's also my first experience having to request Force Majeure. Not a fun process nor one I enjoy having to share with Nevada County.

Per MBTA/CalACT, and the Force Majeure process, Nevada County has the right to cancel the order if desired.

**Clay Hartman**  
Transit Sales Manager



**A-Z Bus Sales, Inc.**  
**3418 52<sup>nd</sup> Ave**  
**Sacramento, CA 95823**

📞 916-399-2904

📠 916-217-3469 (cell)

✉️ [chartman@A-Zbus.com](mailto:chartman@A-Zbus.com)

