

COUNTY OF NEVADA  
STATE OF CALIFORNIA  
BOARD OF SUPERVISORS



**Dan Miller**  
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July 8, 2016

The Honorable Board of Supervisors  
County of Nevada  
950 Maidu Avenue  
Nevada City, CA 95959

**DATE OF MEETING:** July 19, 2016

**SUBJECT:** Letter in support of Applied Science Inc.'s bid for a \$24.8 million contract with the American Red Cross.

**RECOMMENDATION:** Approve the attached letter

**FUNDING:** None.

**BACKGROUND:**

Applied Science, Inc. ("ASI"), located in Grass Valley, develops and manufactures advanced medical products such as a blood mixer and scale for blood banking organizations and software that streamlines medical data entry processes for hospital environments. ASI has a global footprint with customers and partners on four continents. ASI is now competing for a contract worth \$24.8 million to manufacture up to 8,000 units of its whole blood monitor and mixer device for the American Red Cross ("ARC").

ASI President and CEO, Jonathan Morgan, has reached out to the Economic Resource Council to obtain declarations of support from the County and the Governor's office of Economic Development.

Therefore I am requesting the Board approve the attached letter.

Respectfully submitted,

Dan Miller  
Supervisor, District 3