

Cadence Team, Inc
Remittance Address:
733 Sherwood Dr.
Yuba City, CA 95991



Phone: 844.934.8326
Fax: 844.923.5878
www.cadence.team

Company: County of Nevada
Attn: Landon Beard
Project: PRICING SUMMARY - PAN 5220 HA - 5YR
Contract #:

Date:	10/7/2020	Expiration:	10/29/2020
Shipping Method:	NA	Sales Rep:	Tom_Lichti
Est. Delivery:	TBD	Direct:	916.790.5683
Terms:	NET15	Email:	Tom@cadence.team

Part Number	Description	Qty.	List Price	Unit Price	Extended	Tx	Disc %
PAN5220 HA Pair							
	QUOTE - YEAR 1	1	\$237,272.13	\$237,272.13	\$237,272.13	N	0%
	QUOTE - YEAR 2 Thru 4	1	\$99,360.00	\$99,360.00	\$99,360.00	N	0%

Sub Total: \$0.00
Non Taxable: \$336,632.13
Tax: \$0.00
Credit: \$0.00
Freight: \$0.00
Total: \$336,632.13
Tax Rate: 8.375%

Terms and Conditions

Warranty: NA
Maintenance: NA
Terms: No Returns
Equipment: All orders invoice upon receipt of purchase order

Customer Signature authorizes Cadence Team to process the order in place of a purchase order. Prices are subject to change without notice in the event the products manufacturer/publisher raises the price to Cadence Team.

Customer Signature: _____
Print: _____
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Company: County of Nevada
Attn: Landon Beard
Project: PAN 5220 HA w/ 1YR SUPPORT
Contract #:

Date:	10/7/2020	Expiration:	10/29/2020
Shipping Method:	NA	Sales Rep:	Tom_Lichti
Est. Delivery:	TBD	Direct:	916.790.5683
Terms:	NET15	Email:	Tom@cadence.team

Part Number	Description	Qty.	List Price	Unit Price	Extended	Tx	Disc %
PAN5220 HA Pair							
PAN-PA-5220-AC	Palo Alto Networks PA-5220 with redundant AC power supplies	2	\$52,500.00	\$52,500.00	\$105,000.00	T	0%
PAN-SFP-PLUS-SR	SFP+ form factor, SR 10Gb optical transceiver, short reach 300m, OM3 MMF, duplex LC, IEEE	4	\$1,500.00	\$1,500.00	\$6,000.00	T	0%
PAN-QSFP-AOC-10M	QSFP+ form factor, 40Gb active optical cable with 2 transceivers and 10m of cable permanently bonded as an assembly	1	\$1,800.00	\$1,800.00	\$1,800.00	T	0%
PAN-PA-5200-RACK4	Palo Alto Networks PA-5200 4 post rack mount kit.	2	\$150.00	\$150.00	\$300.00	T	0%
PAN-SVC-PREM-5220	Premium support year 1, PA-5220	2	\$9,500.00	\$9,500.00	\$19,000.00	N	0%
Subscriptions							
PAN-PA-5220-TP-HA2	Threat prevention subscription for device in an HA pair year 1, PA-5220	2	\$8,400.00	\$8,400.00	\$16,800.00	N	0%
PAN-PA-5220-WF-HA2	WildFire subscription for device in an HA pair year 1, PA-5220	2	\$8,400.00	\$8,400.00	\$16,800.00	N	0%
PAN-PA-5220-URL4-HA2	PANDB URL filtering subscription for device in an HA pair year 1, PA-5220	2	\$8,400.00	\$8,400.00	\$16,800.00	N	0%
PAN-PA-5220-GP-HA2	GlobalProtect subscription for device in an HA pair year 1, PA-5220	2	\$8,400.00	\$8,400.00	\$16,800.00	N	0%
Professional Services							
I-1	On-site Installation and Configuration - SOW to be determined	1	\$30,000.00	\$28,500.00	\$28,500.00	N	5%

Sub Total: \$113,100.00
Non Taxable: \$114,700.00
Tax: \$9,472.13
Credit: \$0.00
Freight: \$0.00
Total: \$237,272.13
Tax Rate: 8.375%

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Attn: Landon Beard
Project: PAN 5220 HA SUPPORT YRS 2 - 4
Contract #:

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Est. Delivery:	TBD	Direct:	916.790.5683
Terms:	NET15	Email:	Tom@cadence.team

Part Number	Description	Qty.	List Price	Unit Price	Extended	Tx	Disc %
Primary Firewall (4 Years)							
PAN-SVC-PREM-5220	Premium support year 1, PA-5220	4	\$9,500.00	\$5,700.00	\$22,800.00	N	40%
PAN-PA-5220-TP-HA2	Threat prevention subscription for device in an HA pair year 1, PA-5220	4	\$8,400.00	\$1,680.00	\$6,720.00	N	80%
PAN-PA-5220-WF-HA2	WildFire subscription for device in an HA pair year 1, PA-5220	4	\$8,400.00	\$1,680.00	\$6,720.00	N	80%
PAN-PA-5220-URL4-HA2	PANDB URL filtering subscription for device in an HA pair year 1, PA-5220	4	\$8,400.00	\$1,680.00	\$6,720.00	N	80%
PAN-PA-5220-GP-HA2	GlobalProtect subscription for device in an HA pair year 1, PA-5220	4	\$8,400.00	\$1,680.00	\$6,720.00	N	80%
Secondary Firewall (4 Years)							
PAN-SVC-PREM-5220	Premium support year 1, PA-5220	4	\$9,500.00	\$5,700.00	\$22,800.00	N	40%
PAN-PA-5220-TP-HA2	Threat prevention subscription for device in an HA pair year 1, PA-5220	4	\$8,400.00	\$1,680.00	\$6,720.00	N	80%
PAN-PA-5220-WF-HA2	WildFire subscription for device in an HA pair year 1, PA-5220	4	\$8,400.00	\$1,680.00	\$6,720.00	N	80%
PAN-PA-5220-URL4-HA2	PANDB URL filtering subscription for device in an HA pair year 1, PA-5220	4	\$8,400.00	\$1,680.00	\$6,720.00	N	80%
PAN-PA-5220-GP-HA2	GlobalProtect subscription for device in an HA pair year 1, PA-5220	4	\$8,400.00	\$1,680.00	\$6,720.00	N	80%

Sub Total: \$0.00
Non Taxable: \$99,360.00
Tax: \$0.00
Credit: \$0.00
Freight: \$0.00
Total: \$99,360.00
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