



# **RESOLUTION No. 20-484**

## **OF THE BOARD OF SUPERVISORS OF THE COUNTY OF NEVADA**

**RESOLUTION AUTHORIZING A CAPITAL ASSET PURCHASE IN THE AMOUNT OF \$151,072 TO UPGRADE THE COUNTY'S PRIMARY INTERNET FIREWALL, FIREWAL SUBSCRIPTIONS IN THE AMOUNT OF \$185,561 AND AMENDING THE FISCAL YEAR 2020/21 INFORMATION SYSTEMS BUDGET FOR THE TOTAL PURCHASE PRICE OF \$336,633 (4/5 AFFIRMATIVE VOTE REQUIRED)**

WHEREAS, Information Systems provides Internet access for all staff and systems and is responsible for ensuring access that is consistent, high performing and secure; and

WHEREAS, the firewall, arranged in a redundant pair of devices, is the first-line-of-defense against unwanted and malicious traffic that could impede the County's ability to communicate electronically to our community and with other agencies in the performance of our duties; and

WHEREAS, the firewall is also the primary connection point for remote workers who need to interact with systems located in the county data center; and

WHEREAS, the COVID Pandemic has created a major shift in operations for the County and shifted a large portion of the workforce to work remote. This change in operation method has increased the demand on Internet services and remote connectivity; and

WHEREAS, the IGS Admin budget unit is coordinating and paying all of the items related to the CARES Act funding, which includes the capital asset purchase and installation, while the Information Systems budget will pay for the subscription and ongoing maintenance; and

WHEREAS, the firewalls currently in place for the County were last upgraded in 2016 and have served well; however, the Chief Information Officer recommends that the firewall be upgraded with the capital asset purchase to provide enhanced security, additional capacity for further demand increases and ensures the County is utilizing the most advanced security platform accessible to the county.

THEREFORE, BE IT RESOLVED that the Board of Supervisors of the County of Nevada, State of California, hereby:

1. Approves the capital purchase of two Palo Alto Networks with required transceivers, additional equipment and subscriptions.
2. Directs the Auditor-Controller to release \$99,360 from the Information Systems Infrastructure Assignment of the General Fund and amend the Fiscal Year 2020/21 budget as follows:

Increase:

0101-11003-531-3000 446690	\$ 237,273
0101-11003-531-3000 540420	\$151,072
0101-11003-531-3000 521475	\$64,601
0101-11007-531-5000 521474	\$120,960

PASSED AND ADOPTED by the Board of Supervisors of the County of Nevada at a regular meeting of said Board, held on the 10th day of November, 2020, by the following vote of said Board:

Ayes: Supervisors Heidi Hall, Edward Scofield, Dan Miller, Susan K. Hoek and Richard Anderson.

Noes: None.

Absent: None.

Abstain: None.

ATTEST:

JULIE PATTERSON HUNTER  
Clerk of the Board of Supervisors

By: 

  
Heidi Hall, Chair

11/10/2020 cc: IGS\*  
AC\*

Cadence Team, Inc  
Remittance Address:  
733 Sherwood Dr.  
Yuba City, CA 95991



Phone: 844.934.8326  
Fax: 844.923.5878  
www.cadence.team

Company: County of Nevada  
Attn: Landon Beard  
Project: PRICING SUMMARY - PAN 5220 HA - 5YR  
Contract #:

Date:	10/7/2020	Expiration:	10/29/2020
Shipping Method:	NA	Sales Rep:	Tom_Lichti
Est. Delivery:	TBD	Direct:	916.790.5683
Terms:	NET15	Email:	Tom@cadence.team

Part Number	Description	Qty.	List Price	Unit Price	Extended	Tx	Disc %
PAN5220 HA Pair							
	QUOTE - YEAR 1	1	\$237,272.13	\$237,272.13	\$237,272.13	N	0%
	QUOTE - YEAR 2 Thru 4	1	\$99,360.00	\$99,360.00	\$99,360.00	N	0%

Sub Total: \$0.00  
Non Taxable: \$336,632.13  
Tax: \$0.00  
Credit: \$0.00  
Freight: \$0.00  
Total: \$336,632.13  
Tax Rate: 8.375%

Terms and Conditions

Warranty: NA  
Maintenance: NA  
Terms: No Returns  
Equipment: All orders invoice upon receipt of purchase order

Customer Signature authorizes Cadence Team to process the order in place of a purchase order. Prices are subject to change without notice in the event the products manufacturer/publisher raises the price to Cadence Team.

Customer Signature: \_\_\_\_\_

Print: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Cadence Team, Inc  
Remittance Address:  
733 Sherwood Dr.  
Yuba City, CA 95991



Phone: 844.934.8326  
Fax: 844.923.5878  
www.cadence.team

Company: County of Nevada  
Attn: Landon Beard  
Project: PAN 5220 HA w/ 1YR SUPPORT  
Contract #:

Date:	10/7/2020	Expiration:	10/29/2020
Shipping Method:	NA	Sales Rep:	Tom_Lichti
Est. Delivery:	TBD	Direct:	916.790.5683
Terms:	NET15	Email:	Tom@cadence.team

Part Number	Description	Qty.	List Price	Unit Price	Extended	Tx	Disc %
PAN5220 HA Pair							
PAN-PA-5220-AC	Palo Alto Networks PA-5220 with redundant AC power supplies	2	\$52,500.00	\$52,500.00	\$105,000.00	T	0%
PAN-SFP-PLUS-SR	SFP+ form factor, SR 10Gb optical transceiver, short reach 300m, OM3 MMF, duplex LC, IEEE	4	\$1,500.00	\$1,500.00	\$6,000.00	T	0%
PAN-QSFP-AOC-10M	QSFP+ form factor, 40Gb active optical cable with 2 transceivers and 10m of cable permanently bonded as an assembly	1	\$1,800.00	\$1,800.00	\$1,800.00	T	0%
PAN-PA-5200-RACK4	Palo Alto Networks PA-5200 4 post rack mount kit.	2	\$150.00	\$150.00	\$300.00	T	0%
PAN-SVC-PREM-5220	Premium support year 1, PA-5220	2	\$9,500.00	\$9,500.00	\$19,000.00	N	0%
Subscriptions							
PAN-PA-5220-TP-HA2	Threat prevention subscription for device in an HA pair year 1, PA-5220	2	\$8,400.00	\$8,400.00	\$16,800.00	N	0%
PAN-PA-5220-WF-HA2	WildFire subscription for device in an HA pair year 1, PA-5220	2	\$8,400.00	\$8,400.00	\$16,800.00	N	0%
PAN-PA-5220-URL4-HA2	PANDB URL filtering subscription for device in an HA pair year 1, PA-5220	2	\$8,400.00	\$8,400.00	\$16,800.00	N	0%
PAN-PA-5220-GP-HA2	GlobalProtect subscription for device in an HA pair year 1, PA-5220	2	\$8,400.00	\$8,400.00	\$16,800.00	N	0%
Professional Services							
I-1	On-site Installation and Configuration - SOW to be determined	1	\$30,000.00	\$28,500.00	\$28,500.00	N	5%

Sub Total: \$113,100.00  
Non Taxable: \$114,700.00  
Tax: \$9,472.13  
Credit: \$0.00  
Freight: \$0.00  
Total: \$237,272.13  
Tax Rate: 8.375%

#### Terms and Conditions

Warranty: NA  
Maintenance: NA  
Terms: No Returns  
Equipment: All orders invoice upon receipt of purchase order

Customer Signature authorizes Cadence Team to process the order in place of a purchase order. Prices are subject to change without notice in the event the products manufacturer/publisher raises the price to Cadence Team.

Customer Signature: \_\_\_\_\_  
Print: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

Cadence Team, Inc  
Remittance Address:  
733 Sherwood Dr.  
Yuba City, CA 95991



Phone: 844.934.8326  
Fax: 844.923.5878  
www.cadence.team

Company: County of Nevada  
Attn: Landon Beard  
Project: PAN 5220 HA SUPPORT YRS 2 - 4  
Contract #:

Date:	10/7/2020	Expiration:	10/29/2020
Shipping Method:	NA	Sales Rep:	Tom_Lichti
Est. Delivery:	TBD	Direct:	916.790.5683
Terms:	NET15	Email:	Tom@cadence.team

Part Number	Description	Qty.	List Price	Unit Price	Extended	Tx	Disc %
Primary Firewall (4 Years)							
PAN-SVC-PREM-5220	Premium support year 1, PA-5220	4	\$9,500.00	\$5,700.00	\$22,800.00	N	40%
PAN-PA-5220-TP-HA2	Threat prevention subscription for device in an HA pair year 1, PA-5220	4	\$8,400.00	\$1,680.00	\$6,720.00	N	80%
PAN-PA-5220-WF-HA2	WildFire subscription for device in an HA pair year 1, PA-5220	4	\$8,400.00	\$1,680.00	\$6,720.00	N	80%
PAN-PA-5220-URL4-HA2	PANDB URL filtering subscription for device in an HA pair year 1, PA-5220	4	\$8,400.00	\$1,680.00	\$6,720.00	N	80%
PAN-PA-5220-GP-HA2	GlobalProtect subscription for device in an HA pair year 1, PA-5220	4	\$8,400.00	\$1,680.00	\$6,720.00	N	80%
Secondary Firewall (4 Years)							
PAN-SVC-PREM-5220	Premium support year 1, PA-5220	4	\$9,500.00	\$5,700.00	\$22,800.00	N	40%
PAN-PA-5220-TP-HA2	Threat prevention subscription for device in an HA pair year 1, PA-5220	4	\$8,400.00	\$1,680.00	\$6,720.00	N	80%
PAN-PA-5220-WF-HA2	WildFire subscription for device in an HA pair year 1, PA-5220	4	\$8,400.00	\$1,680.00	\$6,720.00	N	80%
PAN-PA-5220-URL4-HA2	PANDB URL filtering subscription for device in an HA pair year 1, PA-5220	4	\$8,400.00	\$1,680.00	\$6,720.00	N	80%
PAN-PA-5220-GP-HA2	GlobalProtect subscription for device in an HA pair year 1, PA-5220	4	\$8,400.00	\$1,680.00	\$6,720.00	N	80%

Sub Total: \$0.00  
Non Taxable: \$99,360.00  
Tax: \$0.00  
Credit: \$0.00  
Freight: \$0.00  
Total: \$99,360.00  
Tax Rate: 8.375%

#### Terms and Conditions

Warranty: NA  
Maintenance: NA  
Terms: No Returns  
Equipment: All orders invoice upon receipt of purchase order

Customer Signature authorizes Cadence Team to process the order in place of a purchase order. Prices are subject to change without notice in the event the products manufacturer/publisher raises the price to Cadence Team.

Customer Signature: \_\_\_\_\_  
Print: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_