#### **Last-Mile Broadband Grants Program: Round 2**

- Goal of the "Last-mile" Grants Program
  - Expedite Broadband connections
  - Established in 2019
  - Board funded Round 1 in May 2020
  - Funded with Transient Occupancy Tax (TOT) dollars to promote economic development
- Round 2 is \$500,000
  - Connect 540 households
  - Funded with TOT and PG&E monies
  - Min. 50% match required





#### **Round 2 Process:**

- Led by County's Broadband Work Group
- Managed by Sierra Business Council
  - Solicited applications
  - Held pre-application Q & A conference
  - Scored applications
  - Interviewed finalists

## **Four Projects**

\$500,000 Grant Funding

440 Connections

# **Last-Mile Broadband Grant Projects**

Nevada County Fiber, Inc. - \$113,000

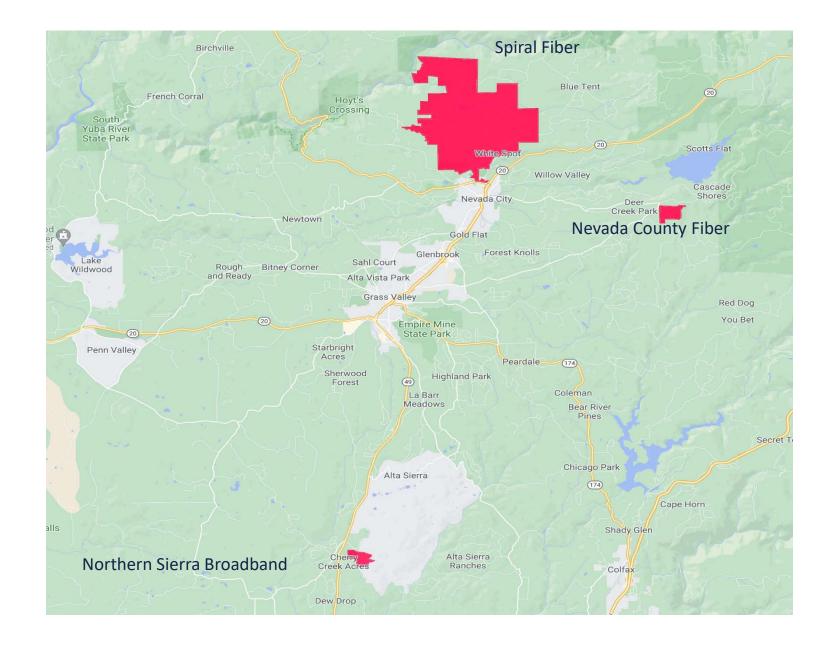
Northern Sierra Broadband - \$120,000

Spiral Fiber, Inc. - \$205,000

Oasis Broadband - \$62,000

# Three Projects in Western Nevada County

- 1. Nevada County Fiber, Inc.
- 2. Northern Sierra Broadband
- 3. Spiral Fiber, Inc.

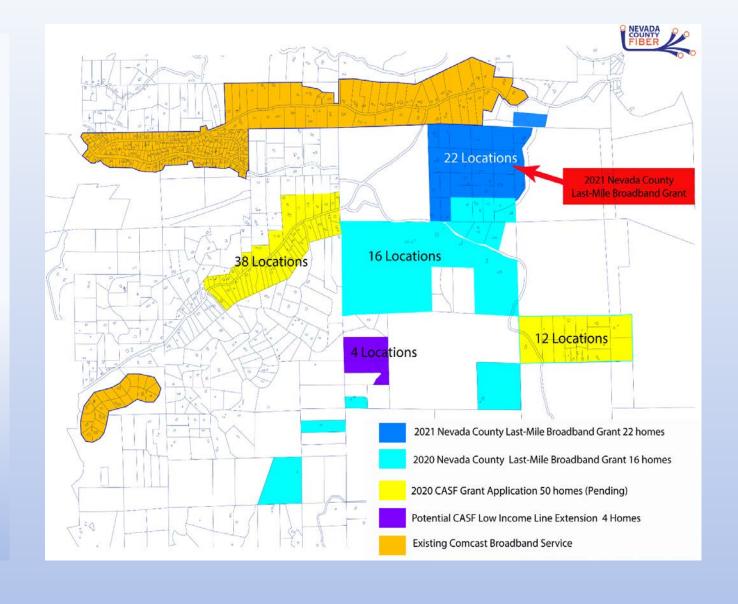




#### **Nevada County Fiber, Inc.**

**Andrew Wilkinson, Founder/CEO** 

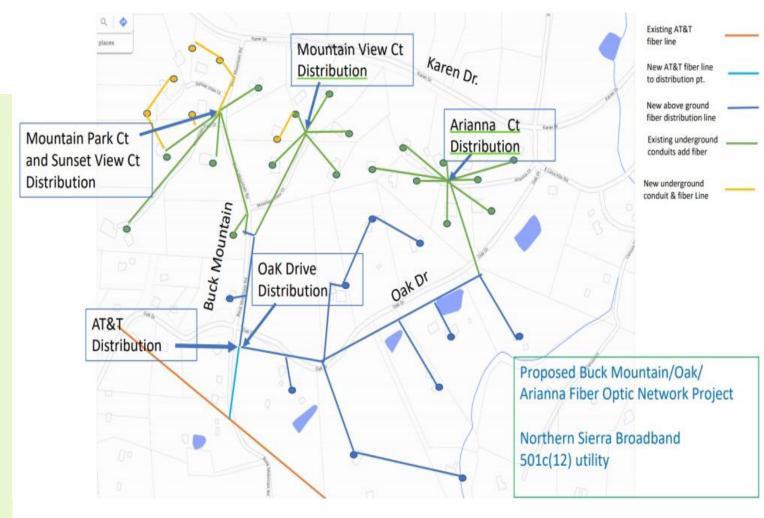
- 22 Fiber-to-Home Connections
- Grant Request \$113,000 \$5,134 Per Connection Cost
- 100% Underground Fiber
- Extension of FY19/20 Banner
   Mountain Broadband Project
- Designed for Open-Access Network & Long-term Scalability
- May evolve into community owned cooperative





# **Northern Sierra Broadband Michael Anderson, Founder/Director**

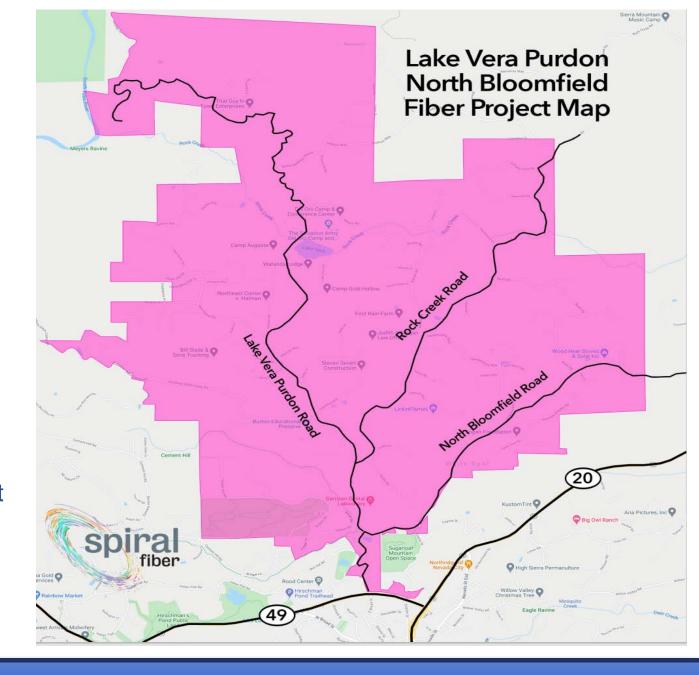
- 35 Fiber-to-Home Connections
- Grant Request \$120,000 \$3,429 Per
   Connection Cost
- 75% Underground Fiber & 25% Above
   Ground Fiber
- Utilize Existing Underground Conduit
- Designed for Open-Access Network
- Community-Owned & Long-term Scalability



#### Spiral Fiber, Inc.

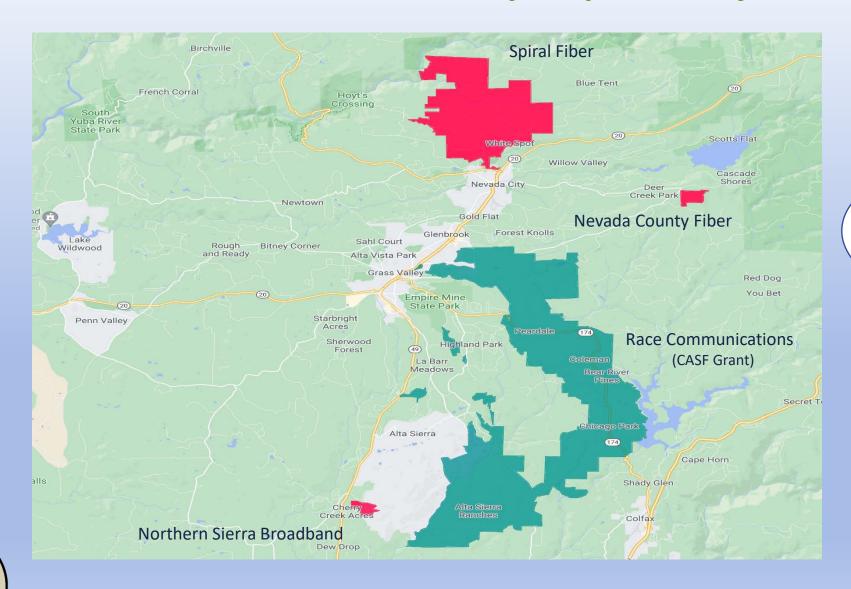
Sandy Hakala, CEO
John Paul, Chief Growth Officer

- 304 Fiber-to-Home (at 80% take rate)
- Grant request \$205,000 Per connection Cost\$675
- Grant Request 7% of Total Project Costs
- Leverage VAST Middle Mile
- 100% Underground Fiber
- Leverage Infrastructure Investment for build out of up to 14,000 connections





#### **Overview of Western Nevada County Proposed Projects**



Network Expansion & "Broadband for All"



#### **Oasis Broadband**

#### **Devin Koch, Founder/CEO**

- 82 Home Connections (at 80% take rate)
- Grant request \$62,000 PerConnection Cost \$756
- Fixed Wireless
- Utilizes infrastructure from 2019/2020 Last-Mile Grant
- Respond to demand quickly

### **Eastern Nevada County**



# Q & A

#### **Resolution:**

Approve the Last-Mile Broadband Grant
 Program Award Recommendations for FY
 20/21 and direct staff to prepare contracts
 with the internet service providers in the
 amount of \$500,000.