



RESOLUTION No. _____

OF THE BOARD OF SUPERVISORS OF THE COUNTY OF NEVADA

RESOLUTION APPROVING AMENDMENT NO. 1 TO THE PROFESSIONAL SERVICES AGREEMENT BETWEEN THE COUNTY OF NEVADA AND SIERRA BUSINESS COUNCIL FOR ECONOMIC DEVELOPMENT PROGRAM MANAGEMENT SERVICES, AMENDING EXHIBIT B, "SCHEDULE OF CHARGES AND PAYMENT," AND INCREASING THE CONTRACT AMOUNT FROM \$165,000 TO A MAXIMUM CONTRACT AMOUNT NOT TO EXCEED \$343,300, EXTENDING THE CONTRACT END DATE FROM JUNE 30, 2021 TO JUNE 30, 2022, AND AUTHORIZING THE CHAIR OF THE BOARD TO EXECUTE THE AMENDMENT

WHEREAS, the Board of Supervisors adopted the 2021 Board Objective on Economic Development via Resolution 21-049 on February 23, 2021, which reads: "Focus on a post-pandemic economic recovery strategy emphasizing resiliency and entrepreneurship; retaining and attracting high quality jobs; investing in major infrastructure projects; and working in partnership with our municipalities to support our small business and tourism sectors"; and

WHEREAS, the Board of Supervisors adopted Resolution 20-077 approving the Request for Proposal and Scope of Services for economic development management services and authorizing the Purchasing Division to advertise for bids on March 10, 2020; and

WHEREAS, the Board of Supervisors adopted Resolution 20-283 approving the Agreement with Sierra Business Council for economic development program management services countywide that included Business Technical Assistance; Warm Handoff Coordination; Inclusive Business Collaboration; and Rural Broadband Expansion in the maximum amount of \$165,000 on June 11, 2020; and

WHEREAS, the mission of the Sierra Business Council is to pioneer and demonstrate innovative approaches and solutions to increase community vitality, economic prosperity, environmental quality, and social fairness in the Sierra Nevada; and

WHEREAS, Sierra Business Council serves as the Economic Development Agency approved Economic Development District's Planning Organization for the development and implementation of the Comprehensive Economic Development Strategy via Resolution 18-525 adopted on October 23, 2018; and

WHEREAS, Sierra Business Council manages the Gold Country Broadband Consortium

with the mission to increase digital access and use of broadband in the counties of Nevada, Placer, El Dorado, Sierra and eastern Alpine County; and

WHEREAS, Sierra Business Council partnered with the County to develop, solicit, facilitate and administer the Last-Mile Broadband Grant for the period July 23, 2019 through June 30, 2021 via Resolution 19-429 adopted on July 23, 2019; and

WHEREAS, Sierra Business Council collaborated with the County and community partners to develop and administer the Nevada County Relief Fund as an emergency response to COVID-19 via Resolution 20-104 adopted on April 14, 2020; and

WHEREAS, the Board of Supervisors desires that economic development programs be a collaborative effort between the County and a diverse group of stakeholders countywide, including but not limited to: workforce development and job training services; organizations dedicated to business support and community development, the Cities of Grass Valley and Nevada City and the Town of Truckee; and

WHEREAS, Sierra Business Council and the County desire to amend their Agreement to increase the amount from \$165,000 to \$178,300 (an increase of \$13,300 in fiscal year 21/22 to pay for a 2% increase to the original contract, plus \$5,000 for the CEDS contribution, and \$5,000 for membership in the Sierra Consortium) for a Maximum Contract Price of \$343,300; extend the Agreement for another year through June 30, 2022; and revise Exhibit A adding to the agreed upon "Schedule of Services;" and revise Exhibit B, "Schedule of Charges and Payments."

NOW, THEREFORE, BE IT RESOLVED by the Board of Supervisors of the County of Nevada, State of California, that the Amendment No. 1 to the Professional Services Agreement by and between the County of Nevada and Sierra Business Council for Economic Development Program Management Services, to increase the Maximum Contract Price of \$343,000 with the fiscal year amount increasing from \$165,000 to a not to exceed amount of \$178,300 (an increase of \$13,300 in fiscal year 21/22); revise Exhibit A adding to the agreed upon "Schedule of Services;" and revise Exhibit B, "Schedule of Charges and Payments" for the term of July 1, 2021 through June 30, 2022, be and herby approved in substantially the form attached hereto and that the Chair of the Board of Supervisors is hereby authorized to execute the Amendment on behalf of the County of Nevada.

BE IT FURTHER RESOLVED, that the County of Nevada and Sierra Business Council may amend the contract Schedule of Services should further prioritization or specificity be requested and mutually agreed between the County Executive Officer and Sierra Business Council in recognition of forthcoming economic uncertainty so long as no fiscal allocation is changed and the County Executive Officer or his/her designee is hereby authorized to execute the amendment.

This Amended Agreement is renewed for a term of one year with the option to renew for a subsequent one-year or two-year term per the County's discretion.

Funds in the amount of \$178,300 to be encumbered for Fiscal Year 2021/22 and to be disbursed from account: 0101-10902-272-1000/521520